



Exhibition Place

25

November 24, 2011

ACTION REQUIRED

To: The Board of Governors of Exhibition Place

From: Dianne Young
Chief Executive Officer

Subject: **Agreement for Provision of Roll Off Container Haulage Services**

Summary:

This report recommends the Board enter into an agreement with Mini Millennium Disposal Services Inc. (Mini Millennium), commencing January 1, 2012 for the provision of roll off container haulage service for Exhibition Place.

A Request for Quotation (RFQ) process was issued through the City of Toronto, Finance Department, Purchasing and Material Management Division (PMMD) for the provision of roll-off container haulage services for Exhibition Place.

Recommendation:

It is recommended that the Board approve an agreement with Mini Millennium Disposal Services Inc. for a period of one (1) year, with the option to extend for an additional three (3) separate one (1) year periods, on the terms and conditions outlined in this report and other such terms and conditions satisfactory to the CEO and the City Solicitor.

Financial Impact:

The projected annual expenditure for roll off container haulage service is \$54,978, of which more than \$50, 870 is recoverable from Board clients. The remaining \$4,108 is provided for in the 2012 Operating Budget. The recoverable and remaining amounts will be provided for in the 2013, 2014, and 2015 Operating Budgets.

Decision History:

As part of the 2009 Strategic Plan, the Board approved an Environmental Goal to *Demonstrate environmental stewardship into all aspects of our operations* with an Outcome to *actively seek out partnerships with the public/private sector to enhance initiatives and proactively demonstrate innovative "green" technologies.*

At its meeting of November 25, 2010, the Board entered into a service agreement with Turtle Island Recycling Corp. for the provision roll-off container haulage services and mixed waste sorting services, commencing January 1, 2011 and expiring December 31, 2011.

Issue Background:

The term of the existing contract with Turtle Island is set to expire December 31, 2011.

Comments:

Prior to the November 2010 award, agreements for roll-off container haulage services and mixed waste sortation services were dealt with under separate contracts. With this award the intent was to create efficiencies, by combining both requirements. However, with both services combined, unforeseen difficulties with the control and verification of waste weight and recycled materials became evident. As a result of this experience, staff decided not to exercise the first year option renewal with Turtle Island Recycling Corp. and instead opted to issue two RFQ calls, once again splitting both services between two independent service providers.

On October 11, 2011, Exhibition Place through the services of City of Toronto issued a Request for Quotation to establish a new agreement for the provision of roll off container haulage services commencing January 1, 2012. The RFQ included a detailed scope of work including distance of haulage, day and time specific requirements, based on previous usage, as well as enhanced event specific levels of service for the provision of roll off container haulage services. Bidders were required to submit per lift pricing by destination, hours of operation, and days of the week.

The RFQ closed on October 26, 2011 with seven quotations received. Two of the quotations received were deemed non-compliant by PMMD and disqualified. The results based an annual projection of 500 lifts were as follows:

| Bidder | January 1, 2012 to December 31, 2012 | Optional Year 1 | Optional Year 2 | Optional Year 3 |
|-----------------------------------|---|------------------------|------------------------|------------------------|
| Mini Millennium Disposal Services | \$54,978 | \$56,078 | \$57,199 | \$58,343 |
| Waste Container Services Inc. | \$71,400 | \$76,398 | \$83,274 | \$90,768 |
| Rexdale Disposal Ltd. | \$77,700 | \$79,643 | \$81,634 | \$83,674 |
| Miller Waste Systems | \$93,938 | \$96,286 | \$98,693 | \$101,161 |
| Waste Mgmt. of Canada Corp. | \$122,200 | \$125,866 | \$129,642 | \$133,531 |

The Mini Millennium quotation is the overall lowest acceptable bid received in compliance with all requirements.

The City of Toronto Fair Wage and Labour Trades Office confirms that Mini Millennium is in compliance with the Fair Wage requirements for this work.

Mini Millennium Disposal Services Inc. offer prompt bin rentals and same-day garbage removal, trash removal and junk removal for residential, commercial and industrial customers in Toronto and across Ontario. Based in Oakville, they have been servicing Toronto and its neighbouring

areas since 1968. Mini Millennium Disposal is committed to protecting the environment and is licensed by the Ministry of Environment and the Ministry of Transportation.

Mini Millenniums list of references include Home Depot Roofing, Custom Renovations and Ontario Food Terminal.

Staff recommends the approval of an agreement with Mini Millennium on the following terms and conditions:

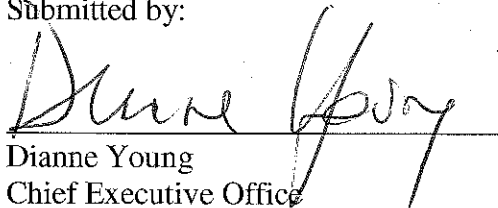
- (a) Term: One year commencing January 1, 2012, on an as required basis, with the option to extend for three additional one-year periods subject to satisfactory performance review and budget availability.
- (b) Pricing: Pricing is to be fixed during the term of the Agreement in accordance with the terms of the RFQ.
- (c) Assignment: The agreement shall not be assigned by Mini Millennium without written consent of the Board.
- (d) Indemnity/Insurance: Mini Millennium shall provide proof of insurance in a form and amount satisfactory to the Board and containing provisions including the Board, CNEA, and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.
- (e) Union Obligations: Mini Millennium shall comply with all trade union/association agreements affecting work done on the grounds.
- (f) Other Commercial Terms: The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the CEO.

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Submitted by:



 Dianne Young
 Chief Executive Office