



## Exhibition Place

27

November 25, 2011

To: The Board of Governors of Exhibition Place

**ACTION REQUIRED**

From: Dianne Young  
Chief Executive Officer

Subject: **Agreement for Sewer and Watermain Contractor Services**

### Summary:

This report recommends that the Board enter into agreement with R. Galati Contracting Ltd. (Galati), commencing January 1, 2012 for the provision of sewer and watermain contractor services and related services to Exhibition Place.

A Request for Quotation (RFQ) process was issued through the City of Toronto, Finance Department, Purchasing and Material Management Division (PMMD) for the provision of sewer and watermain contractor services and related services to Exhibition Place.

### Recommendation:

**It is recommended that the Board approve an agreement with R. Galati Contracting Ltd. for a period of one (1) year, with the option to extend for an additional three (3) separate one (1) year periods, on the terms and conditions outlined in this report and other such terms and conditions satisfactory to the CEO and the City Solicitor.**

### Financial Impact:

The projected annual expenditure for sewer and watermain contractor services and related services is \$105,000, and is provided for in the 2012 Operating Budget and will be provided for in the 2013, 2014, and 2015 Operating Budgets.

### Decision History:

As part of the 2009 Strategic Plan, the Board approved an Infrastructure Goal to *Sustain our public assets and rolling equipment* with an Outcome to *design and implement a preventative maintenance program*.

At its meeting of December 12, 2008, the Board entered into a service agreement with R. Galati Contracting Ltd. for the provision of sewer and watermain contractor services, and related services, commencing January 1, 2009 and expiring December 31, 2011.

### Issue Background:

The term of the existing contract with R. Galati Contracting Ltd. is set to expire December 31, 2011.

Comments:

The RFQ specified the Board's requirements and service expectations and was accordingly structured in a manner that required bidders to list hourly rates for various personnel and equipment that could be used in carrying out not only repairs to sewers and watermains, but other related general contractor related work, as well as percentage mark-ups over invoice cost for all materials used. For comparison purposes, the hourly rates quoted were applied to projected annual requirements resulting in Total Lump Sum Prices. Firm prices were quoted for the first year with percentage increases for each of the three option years.

The RFQ closed on November 16, 2011 with six quotations received. One of the six quotations received was declared non-compliant by PMMD and rejected. The results inclusive of HST and payment discounts were as follows:

| <b>Bidder</b>              | <b>January 1, 2012<br/>to<br/>December 31,<br/>2012</b> | <b>Percentage<br/>Increase Optional<br/>Year 1</b> | <b>Percentage<br/>Increase<br/>Optional Year 2</b> | <b>Percentage<br/>Increase<br/>Optional Year 3</b> |
|----------------------------|---|--|--|--|
| R. Galati Contracting Ltd. | \$103,003   | 2% Labour<br>0% Equipment                          | 3% Labour<br>0% Equipment                          | 3% Labour<br>0% Equipment                          |
| Trisan Construction Ltd.   | \$173,148   | 3% Labour<br>3% Equipment                          | 3% Labour<br>3% Equipment                          | 3% Labour<br>3% Equipment                          |
| Pave Tar Ltd.              | \$179,302   | 10% Labour<br>10% Equipment                        | 10% Labour<br>10% Equipment                        | 10% Labour<br>10% Equipment                        |
| Co-X-Co Inc.               | \$186,719   | 3% Labour<br>3% Equipment                          | 3% Labour<br>3% Equipment                          | 3% Labour<br>3% Equipment                          |
| Aurostar Contracting       | \$353,661   | 3% Labour<br>12% Equipment                         | 3% Labour<br>12% Equipment                         | 3% Labour<br>12% Equipment                         |

The Galati quotation is the overall lowest acceptable bid received in compliance with all requirements.

Staff report favourably on Galati's past performance at Exhibition Place. The City of Toronto Fair Wage and Labour Trades Office confirms that Galati is in compliance with the Fair Wage and Labour Trades requirements for this work

Galati is based in Toronto, Ontario and has carried on business in underground services since 1948. References include Ontario Place, City of Toronto, Catholic School Board and the University of Toronto.

Staffs are recommending the approval of an agreement with Galati on the following terms and conditions:

- (a) Term: One year commencing January 1, 2012, on an as required basis, with the option to extend for three additional one-year periods subject to satisfactory performance review and budget availability.
- (b) Pricing: Pricing is to be fixed during the term of the Agreement in accordance with the terms of the RFQ.

- (c) Assignment: The agreement shall not be assigned by Galati without written consent of the Board.
- (d) Indemnity/Insurance: Galati shall provide proof of insurance in a form and amount satisfactory to the Board and containing provisions including the Board and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.
- (e) Union Obligations: Galati shall comply with all trade union/association agreements affecting work done on the grounds.
- (f) Other Commercial Terms: The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the CEO.

Contact:

Mark Goss

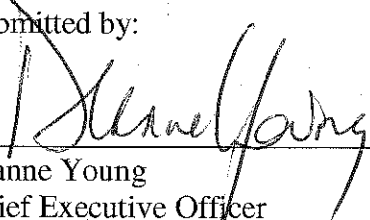
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Submitted by:

  
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