

*The Board of Governors on May 29, 2009 approved the recommendations embodied in this report.*

May 5, 2009

To: The Board of Governors of Exhibition Place  
From: Dianne Young  
Chief Executive Officer  
Subject: **CNEA Agreement – Whispering Brook Yorkshires**

**Action Required**

**Summary:**

Whispering Brook Yorkshires has supplied Farm Superintendent Duties and farm animals to the CNE for several years. The firm is exceptionally efficient in providing this service which is very important to the CNE. Whispering Brook Yorkshires meets or exceeds all government regulations with respect to this type of service for the CNE Farm.

This report seeks approval of a three-year agreement to provide Farm Superintendent Services and Farm Animals for the CNE. The proposed supplier successfully replied to an RFQ which conformed to Board of Governors and City of Toronto policies.

**Recommendation:**

**It is recommended that the attached report (“Appendix “A”) from the General Manager of the CNEA dated April 15, 2009 with respect to a three-year (2009, 2010 and 2011) agreement between the CNEA and Whispering Brook Yorkshires, be approved.**

**Financial Implications:**

Funding for this service in an amount not to exceed \$59,535 for first year is provided for in the 2009 CNEA Budget. The additional 2% for each of 2010 and 2011 will be included in those budget years, therefore there are no negative budget implications.

**Decision History:**

The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of April 23, 2009.

APPENDIX “A”



April 15, 2009

To: The Agriculture and Executive Committees and the Board of Directors  
Canadian National Exhibition Association  
Board of Governors of Exhibition Place  
From: David Bednar  
General Manager  
Subject: **The Farm - Whispering Brook Yorkshires**

**Summary:**

This report seeks approval of an agreement with Whispering Brook Yorkshires to provide CNE Farm Superintendent Services and Farm Animals for the 2009, 2010 and 2011 CNE's.

**Recommendation:**

**This report is submitted for information of the Agriculture Committee and the approval of the Executive Committee and Board of Directors, subject to the approval of the Board of Governors.**

**It is recommended that the CNEA approve a three year contract with Whispering Brook Yorkshires (WBY) for the provision of CNE Farm Superintendent Services and farm animals on the terms set out in this report, and such other terms and conditions satisfactory to the General Manager and the CNEA Solicitor.**

**Financial Impact:**

Funding for the provision of Farm Superintendent Services and farm animals is allocated in the 2009 CNEA budget, therefore there are no negative budget implications.

**Decision History:**

Pursuant to the CNEA bylaws, all CNEA agreements require the approval of the Board of Directors and further, all CNEA agreements outside a one-year term must be submitted to the Board of Governors for approval.

**Comments:**

In 2009 a RFQ was issued through the City of Toronto Purchasing Department for the provision of Farm Superintendent Duties and farm animals for the last several years. In 2009 we tendered for a three year contract. WBY was the only quote received as was the case in 2006 and 2004. They have quoted \$59,535 for the first year and an additional 2% for each of the years two and three. By way of comparison, their winning quote in 2006 was \$54,000 with a 5% increase for each successive year. WBY have worked cooperatively with us in all previous years and have proven themselves to be diligent and reliable.

This report recommends entering into a three year agreement with Whispering Brook Yorkshires for 2009, 2010 and 2011 CNEs.