

**BUSINESS DEVELOPMENT COMMITTEE – MINUTES**  
**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**

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**Meeting Date:** Monday, August 29, 2016  
**Start Time:** 9:30 a.m.  
**Location:** Meeting Room 200 A/B – Allstream Centre – Exhibition Place

**PRESENT:** Jim Karygiannis/Chair, Connie Dejak, Victoria Mancinelli

**APOLOGIES:** Mark Grimes, Mark Teeple

**STAFF:** Dianne Young, Chief Executive Officer  
Fatima Scagnol, Corporate Secretary  
Hardat Persaud, Chief Financial Officer  
Arlene Campbell, General Manager/Sales & Event Management  
Tony Porter, Director, Parking & Security Services  
Jayne Allan, City of Toronto/Labour Relations  
Justin Basinger, City of Toronto/Labour Relations/Legal

Jim Karyginannis presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 9:35 a.m.

**1. CONFIRMATION OF MINUTES – MAY 13, 2016**

**Committee Decision**

The Members requested that the Minutes of the Business Development Committee from the regular meeting held on May 13, 2016, be referred to the next meeting of the Committee, and that staff include the motion made at the meeting:

*In response to the deputation and the proposed motion that as part of the amendment to the Muzik lease regarding banquets, the lease amendment also include and require a right to remove the Garden of the Greek Gods from the Leased Premises at the Board's cost; that Councillor Jim Karygiannis, Exhibition Place staff and the Garden of the Greek Gods Working Group define their next steps with respect to the relocation of the sculptures and in consultation with the Tenant report back to the Committee and Board.*

**Committee Motion**

*Motion to Adopt Item (Carried)*

**CONSIDERATION OF REPORTS**

The Chair proposed that the Committee proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak. The Committee then proceeded with the adoption of the remaining reports and then gave consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda. The Committee held all the reports for discussion and concurred with the following.

**2. GRIEVANCE SUMMARY REPORT**

Victoria Mancinelli declared an interest with subject report given her family relations with LiUNA, and excused herself from the meeting.

**Committee Decision**

The Committee on August 29, 2016 adopted the following:

The Committee recommends to the Board that it approve the Grievance Summary Report with respect the grievances for the period of January 1, 2015 to December 31, 2015 compared to the grievance activity for the period of January 1, 2014 to December 31, 2014.

**Background Information**

(January 18, 2016) Report No. 2 from the City Director/Employee & Labour Relations on the Grievance Summary Report

<http://www.explace.on.ca/database/rte/files/Item%202-Grievance%20Summary%20Report.pdf>

**Committee Motion**

*Motion to Adopt Item (Carried)*

Victoria Mancinelli rejoined the meeting.

**3. VULNERABLE SECTOR SEARCHES / CLEARANCES OF EMPLOYEES****Committee Decision**

The Committee on August 29, 2016 adopted the following:

The Committee adopted the following:

- (a) Receive the Vulnerable Sector Searches / Clearances of Employees report, for information; and
- (b) Approve the Police Reference Check Policy.

**Background Information**

(April 6, 2016) Report No. 3 from the Chief Executive Officer on Vulnerable Sector Searches / Clearances of Employees.

<http://www.explace.on.ca/database/rte/files/Item%203-Vulnerable%20Seaches%20Clearance%20Checks.pdf>

*Motion to Adopt Item (Carried)*

**4. REQUEST FOR PROPOSAL – PREFERRED SECURITY PROVIDER****Committee Decision**

The Committee on August 29, 2016 adopted the following:

- 1) The Committee referred the Request for Proposal – Preferred Security Provider to the next meeting; and
- 2) Request staff to report back on the percentage of employees that have been through a vulnerable criminal check for events that occur at Exhibition Place.

**Background Information**

(August 22, 2016) Report No. 4 from the Chief Executive Officer on the Request for Proposal – Preferred Security Provider

**Confidential Attachment – re - competitive position and future economic interests**

*Motion to Adopt Item (Carried)*

**5. TENANT PRESENTATION**

The Chair advised that Medieval Times was to attend this meeting, but unfortunately was called away to a family emergency and would be invited to the next meeting.

The Chair thanked Peter Church for attending the meeting and confirmed that he had no concerns speaking freely and in public and there were no concerns voiced.

**Committee Decision**

Motion that all tenant comments be recorded by staff in order to report all matters to the Board once all tenants have had an opportunity to meet with the Committee moved by Jim Karygiannis **(Carried)**.

**6. DATE OF NEXT MEETING**

The next meeting of the Committee is scheduled for Friday, October 21, 2016 at 9:30 am.

**OTHER BUSINESS****7. PARKING CONCERNS**

A discussion ensued with respect to the parking process practised by the CNE, wherein all available grassed areas are used and why this practise could not be adapted year-round.

Dianne Young reported that at a previous Board meeting, it was approved that staff proceed with a parking plan and commenced working with the Parking Authority, wherein said plan will be submitted to a meeting of the Board. She further added that lawn parking commencing in the month of March would see vehicles parking in mud.

**ADJOURNMENT**

There being no further business, the Chair adjourned the meeting at 10:20 a.m.

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Chair