

**BOARD MINUTES
THE BOARD OF GOVERNORS
OF EXHIBITION PLACE**

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Meeting Date: Friday, September 30, 2016
Start Time: 9:30 a.m.
Location: Allstream Centre – Room 200 A/B – Exhibition Place

PRESENT: Mark Grimes, Chair
Connie Dejak, Justin Di Ciano, Jim Karygiannis, Mike Layton, Giorgio Mammoliti,
Victoria Mancinelli, Mark Teeple

REGRETS: Paula Oliveira

STAFF: Dianne Young, Chief Executive Officer
Fatima Scagnol, Corporate Secretary
Alison Fowles, Solicitor, City Legal
Hardat Persaud, Chief Financial Officer
Arlene Campbell, General Manager/Sales & Event Management
Mark Goss, General Manager/Operations
Gilles Bouchard, Director, Event Management Services
Tony Porter, Director, Parking & Security Services
Laura Purdy, Director, Sales & Marketing
Frank Martindale, Director, Operations Services
Danny Chui, Manager/Capital Works

GUEST: Jayne Allan, Manager/City Employee and Labour Relations

Mark Grimes presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 9:30 a.m.

COMMUNICATIONS

a) Royal Agricultural Winter Fair – dated September 8, 2016

Board Decision

The Board on September 30, 2016 adopted the following motion:
The Board receive the Communication related to the Royal Agricultural Winter Fair.

Background Information

[http://www.explace.on.ca/database/rte/files/Communication%20\(a\)%20RAWF.pdf](http://www.explace.on.ca/database/rte/files/Communication%20(a)%20RAWF.pdf)

Motion to Adopt Item (Carried)

b) Royal Agricultural Winter Fair – dated August 11, 2016

Board Decision

The Board on September 30, 2016 adopted the following motion:
The Board receive the Communication related to the Royal Agricultural Winter Fair.

Background Information

[http://www.explace.on.ca/database/rte/files/Communication%20\(b\)%20RAWF.pdf](http://www.explace.on.ca/database/rte/files/Communication%20(b)%20RAWF.pdf)

Motion to Adopt Item (Carried)

1. CONFIRMATION OF MINUTES – JULY 28, 2016

Board Decision

The Board of Governors confirmed the Minutes of the Board from the regular meeting held on July 28, 2016, in the form supplied to the Members.

Background Information

<http://www.explace.on.ca/database/rte/files/Item%201-Minutes-July%2028-16-Final.pdf>

Motion to Adopt Minutes, moved by Justin Di Ciano (Carried)

CONSIDERATION OF REPORTS

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak. The Board then proceeded with the adoption of the remaining reports and then gave consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda. The Board concurred with the following.

2. 2016 CAPITAL WORKS PROGRAM PROGRESS REPORT – AUGUST

Board Decision

The Board on September 30, 2016 adopted the following:

The Board receive the 2016 Capital Works Program Progress Report – August.

Background Information

(September 14, 2016) Report No. 2 from the Chief Executive Officer on the 2016 Capital Works Program Progress Report – August

<http://www.explace.on.ca/database/rte/files/Item%202-2016%20Capital%20Progress.pdf>

Attachment

<http://www.explace.on.ca/database/rte/files/Item%202-2016%20Capital%20Progress%20Att.pdf>

Motion to Adopt Item (Carried)

3. ACCOUNTS RECEIVABLES – ENERCARE CENTRE, ALLSTREAM CENTRE AND EXHIBITION PLACE AS AT AUGUST 31, 2016

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the Accounts Receivable for the Enercare Centre, Allstream Centre and Exhibition Place as at June 30, 2016.

Background Information

(September 15, 2016) Report No. 4 from the Chief Executive Officer on the Accounts Receivable for Enercare Centre, Allstream Centre and Exhibition Place as at August 31, 2016

<http://www.explace.on.ca/database/rte/files/Item%207-AR%20June.pdf>

Confidential Attachment – pertaining to the competitive position, and future economic and legal interests of the Board and the City

Motion to Adopt Item (Carried)

4. GRIEVANCE SUMMARY REPORT

Board Decision

The Board on September 30, 2016 adopted the following:

The Board receive the Grievance Summary Report.

Background Information

(January 18, 2016) Report No. 5 from the Director, Employee & Labour Relations of the City on the Grievance Summary Report

<http://www.explace.on.ca/database/rte/files/Item%205-Grievance%20Summary%20Report.pdf>

Motion to Adopt Item (Carried)

5. GRIEVANCE SUMMARY – SUPPLEMENTARY INFORMATION

Board Decision

The Board on September 30, 2016 adopted the following:

The Board receive the Grievance Summary – Supplementary Information.

Background Information

(August 30, 2016) Report No. 5(a) from the Chief Executive Officer on the Grievance Summary – Supplementary Information

[http://www.explace.on.ca/database/rte/files/Item%205\(a\)-Grievance%20Summary%20Report.pdf](http://www.explace.on.ca/database/rte/files/Item%205(a)-Grievance%20Summary%20Report.pdf)

Motion to Adopt Item (Carried)

6. BOARD OF GOVERNORS MEETING SCHEDULE FOR 2017

Board Decision

The Board on September 30, 2016 adopted the following:
The Board approve the Board of Governors Meeting Schedule for 2017.

Background Information

(September 7, 2016) Report No. 6 from the Chief Executive Officer on the Board of Governors Meeting Schedule for 2017
<http://www.explace.on.ca/database/rte/files/Item%206-BOG%20Meeting%20Schedule-2017.pdf>
Motion to Adopt Item (Carried)

7. SOCIAL PROCUREMENT PROGRAM FOR EXHIBITION PLACE

Board Decision

The Board on September 30, 2016 adopted the following:
The Board approve the Social Procurement Program for Exhibition Place.

Background Information

(September 12, 2016) Report No. 8 from the Chief Executive Officer on the Social Procurement Program for Exhibition Place
<http://www.explace.on.ca/database/rte/files/Item%208-Social%20Procurement%20Program.pdf>
Motion to Adopt Item (Carried)

8. PROPOSED COLLECTIVE AGREEMENT WITH CARPENTERS & ALLIED WORKERS, LOCAL 27 UNITED BROTHERHOOD OF CARPENTERS & JOINERS OF AMERICA

Board Decision

The Board on September 30, 2016 adopted the following:
The Board approve the proposed Collective Agreement with Carpenters and Allied Workers, Local 27 United Brotherhood of Carpenters & Joiners of America.

Background Information

(September 8, 2016) Report No. 9 from the Chief Executive Officer on the proposed Collective Agreement with Carpenters and Allied Workers, Local 27 United Brotherhood of Carpenters & Joiners of America
<http://www.explace.on.ca/database/rte/files/Item%209-Carpenters%20CA%20Combined.pdf>
Motion to Adopt Item (Carried)

9. PARKING RATE ADJUSTMENT

Board Decision

The Board on September 30, 2016 adopted the following:
The Board approve the Parking Rate Adjustment.

Background Information

(August 29, 2016) Report No. 11 from the Chief Executive Officer on the Parking Rate Adjustment
<http://www.explace.on.ca/database/rte/files/Item%2011-Parking%20Rate%20Adjustment.pdf>
Motion to Adopt Item (Carried)

10. HIGH VOLTAGE POWER DISTRIBUTION SYSTEM & SUBSTATION FEASIBILITY STUDY FOR EXHIBITION PLACE REQUEST FOR PROPOSAL - CONSULTANT

Board Decision

The Board on September 30, 2016 adopted the following:
The Board approve the High Voltage Power Distribution System & Substation Feasibility Study for Exhibition Place Request for Proposal – Consultant.

Background Information

(September 13, 2016) Report No. 13 from the Chief Executive Officer on the High Voltage Power Distribution System & Substation Feasibility Study for Exhibition Place Request for Proposal – Consultant
<http://www.explace.on.ca/database/rte/files/Item%2013-High%20Voltage%20Feasibility.pdf>
Motion to Adopt Item (Carried)

11. 2016 CAPITAL TENDER – NEW CHILLER INSTALLATION AT ENERCARE CENTRE

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the 2016 Capital Tender – New Chiller Installation at Enercare Centre.

Background Information

(September 14, 2016) Report No. 14 from the Chief Executive Officer on the 2016 Capital Tender – New Chiller Installation at Enercare Centre

<http://www.explace.on.ca/database/rte/files/Item%2014-New%20Chiller-Enercare.pdf>

Motion to Adopt Item (Carried)

12. LICENCE AGREEMENT – 2016 SCREAMERS INC.

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the Licence Agreement – 2016 Screemers Inc.

Background Information

(September 7, 2016) Report No. 15 from the Chief Executive Officer on the Licence Agreement – 2016 Screemers Inc.

<http://www.explace.on.ca/database/rte/files/Item%2016-Motorcycle%20Show%202019-2021.pdf>

Confidential Attachment – pertaining to the competitive position, and future economic and legal interests of the Board and the City

Motion to Adopt Item (Carried)

13. LICENCE AGREEMENT FOR ENERCARE CENTRE

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the Licence Agreement for Enercare Centre.

Background Information

(August 22, 2016) Report No. 16 from the Chief Executive Officer on the Licence Agreement for Enercare Centre

<http://www.explace.on.ca/database/rte/files/Item%2016-Motorcycle%20Show%202019-2021.pdf>

Confidential Attachment – pertaining to the competitive position, and future economic and legal interests of the Board and the City

Motion to Adopt Item (Carried)

14. REVISED ORGANIZATIONAL STRUCTURE

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve a Revised Organizational Structure.

Background Information

(September 21, 2016) Report No. 17 from the Chief Executive Officer on the Revised Organizational Structure

<http://www.explace.on.ca/database/rte/files/Item%2017-Reorganization.pdf>

Confidential Attachment – pertaining to personal matters about identifiable individuals, including municipal or local board employees

Motion to Adopt Item (Carried)

15. AGREEMENT WITH BEANFIELD TECHNOLOGIES INC. FOR THE NAME-IN-TITLE SPONSORSHIP OF ALLSTREAM CENTRE

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve an Agreement with Beanfield Technologies Inc. for the Name-in-Title Sponsorship of Allstream Centre, subject to the approval of City Council.

Background Information

(September 13, 2016) Report No. 18 from the Chief Executive Officer on the Agreement with Beanfield Technologies Inc. for the Name-in-Title Sponsorship of Allstream Centre

<http://www.explace.on.ca/database/rte/files/Item%2018-Beanfield%20Naming%20Agreement%20Final.pdf>

Confidential Attachment – pertaining to the competitive position, and future economic and legal interests of the Board and the City

Motion to Adopt Item (Carried)

The Chair proposed that the Board give consideration to the reports held for discussion at the request of the members.

16. EXHIBITION PLACE MANAGEMENT REPORT – AUGUST 31, 2016

Board Decision

The Board on September 30, 2016 adopted the following:

The Board receive the Exhibition Place Management Report – August 31, 2016.

Background Information

(August 31, 2016) Report No. 3 from the Chief Executive Officer and the General Manager, Sales & Events Management on the Exhibition Place Management Report – August 31, 2016

<http://www.explace.on.ca/database/rte/files/Item%203-EP%20Management-August%20REVISED-Sept%2021.pdf>

Motion to Adopt Item (Carried)

Board's Further Decision

Direct staff to discuss the Board's concerns surrounding the parking rates established by the CNEA during the CNEA event in the agreement renewal negotiations with the CNEA and request the CNEA reduce these parking rates.

Motion to Add Further to Item (Additional) moved by Connie Dejak (Carried)

17. NOTICE TO AMEND GOVERNANCE BY-LAW 1-13 & FINANCIAL BY-LAW 2-13

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the Notice to Amend the Governance By-law 1-13 and the Financial By-law 2-13.

Background Information

(September 7, 2016) Report No. 7 from the Chief Executive Officer on the Notice to Amend Governance By-law 1-13 and the Financial By-law 2-13

<http://www.explace.on.ca/database/rte/files/Item%207-By-law-Notice-Gov-Finance-Corp%20Sec.pdf>

Motion to Adopt Item (Carried)

Board's Further Decision

Direct that the Chair of the Board work with staff on the current Board policies for both the Coliseum Suite and Stadium Suite to address concerns expressed by the Board.

Motion to Add Further to Item (Additional) moved by Giorgio Mammoliti (Carried)

18. PROPOSED COLLECTIVE AGREEMENT WITH LABOURERS INTERNATIONAL UNION OF NORTH AMERICA LOCAL 506

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the Proposed Collective Agreement with Labourers International Union of North America Local 506.

Background Information

(September 11, 2016) Report No. 10 from the Chief Executive Officer on the Proposed Collective Agreement with Labourers International Union of North America Local 506

<http://www.explace.on.ca/database/rte/files/Item%2010-LiUNA%20506%20CA.pdf>

Motion to Adopt Item (Carried)

Board's Further Decision

Staff provide the Board with a report on responsibilities of the Board, from a legal, worker safety, labour relations and management oversight / liability perspective, relating to its unionized workers specifically engaged in the tenanted properties directly related to tenanted events.

Motion to Add Further to Item (Additional) moved by Giorgio Mammoliti (Carried)

Victoria Mancinelli had earlier declared an interest with subject report given she has family relations with LiUNA, and was excused from the meeting at 9:50 a.m. and rejoined the meeting at 10:15 a.m.

Giorgio Mammoliti was excused from the meeting at 10:40 a.m.

19. LICENCE AGREEMENT FOR THE ROYAL AGRICULTURAL WINTER FAIR

The Chair welcomed and acknowledged Mr. Charlie Johnstone, Chief Executive Officer of the Royal Agricultural Winter Fair, who provided a detailed power-point presentation with respect to the Licence Agreement for the Royal Agricultural Winter Fair.

Following the presentation, the Board engaged in a question/answer session

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the recommendations outlined in subject report with respect to the 2016 Licence Agreement for the Royal Agricultural Winter.

Background Information

(August 31, 2016) Report No. 12 from the Chief Executive Officer on the 2016 Licence Agreement for the Royal Agricultural Winter.

<http://www.explace.on.ca/database/rte/files/Item%2012-RAWF%20Licence%20Agreement%202016.pdf>

Motion to Adopt Item (Carried)

Board's Further Decisions

- (1) The Board provide a further discount to the 2016 RAWF licence fee in the amount of \$27,000; and
- (2) Request that the Business Development Committee review the future licensing agreements for the Royal Agricultural Winter Fair with a goal of developing a strategy for a sustainable long-term license agreement that includes future licensing fees and security for move-in and move-out dates, and report back to the Board in the first quarter of 2017.

Motion to Add Further to Item (Additional) moved Connie Dejak (Carried)

Vote to Add Further to Item – **Yes** - Mark Grimes, Connie Dejak, Jim Karygiannis, Mike Layton, Victoria Mancinelli and Mark Teeple (6)

No – Justin Di Ciano (1)

Absent – Giorgio Mammoliti and Paula Oliveira

Motion to Add Further to Item (Carried)

20. REVISED EXHIBITION PLACE COMPENSATION PLAN

Board Decision

The Board on September 30, 2016 adopted the following:

The Board approve the recommendations outlined in the Confidential Attachment of subject report with respect to the Revised Exhibition Place Compensation Plan.

Background Information

(September 9, 2016) Report No. 19 from the Chief Executive Officer on the Revised Exhibition Place Compensation Plan

<http://www.explace.on.ca/database/rte/files/Item%2019-EP%20Comp-Word.pdf>

Confidential Attachment – pertaining to personal matters about identifiable individuals, including municipal or local board employees

Motion to Adopt Item moved by Mark Grimes (Carried)

**21. REVISED EXHIBITION PLACE COMPENSATION PLAN – SUPPLEMENTARY REPORT
Board Decision**

The Board on September 30, 2016 adopted the following:

The Board approve the recommendations outlined in the Confidential Attachment of subject report with respect to the Revised Compensation Plan – Supplementary Report.

Background Information

(September 21, 2016) Report No. 19 (a) from the Chief Executive Officer on the Revised Exhibition Place Compensation Plan – Supplementary Report

[http://www.explace.on.ca/database/rte/files/Item%2019\(b\)-EP%20Comp%20Supp.pdf](http://www.explace.on.ca/database/rte/files/Item%2019(b)-EP%20Comp%20Supp.pdf)

Confidential Attachment – pertaining to personal matters about identifiable individuals, including municipal or local board employees

Motion to Adopt Item Moved by Mark Grimes (Carried)

22. DATE OF NEXT MEETING

The next meeting of the Board of Governors of Exhibition Place is scheduled to be held on Friday, December 2, 2016 at 9:30 a.m.

ADJOURNMENT

There being no further business, the Chair adjourned the meeting at 11:50 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)

Corporate Secretary

Chair

VERIFIED at a meeting of the Board of Governors of Exhibition Place held on the _____ day of _____, 2016.

Chair