



# Exhibition Place

14

July 6, 2016

To: Board of Governors of Exhibition Place

**ACTION REQUIRED**

From: Dianne Young, Chief Executive Officer

Subject: **Proposed Collective Agreement with International Alliance of Theatrical Stage Employees Local 58**

Summary:

This report outlines the terms of a Memorandum of Settlement negotiated with the International Alliance of Theatrical Stage Employees and Moving Picture Technicians, Artists and Allied Crafts of the United States, its Territories and Canada, Local 58, Toronto ("IATSE Local 58"). These terms which are set out in detail in the confidential attachment have yet to be ratified by the IATSE Local 58 membership however pending ratification by IATSE Local 58 scheduled for July 28, 2016, this report is recommending approval by the Board.

**Recommendations:**

**It is recommended that the Board:**

- 1) Direct that the confidential information in Attachment 1 not be released publicly in order to protect the competitive position and the future economic interests of Exhibition Place; and,**
- 2) Approve the CA for IATSE Local 58, commencing on January 1, 2016, and expiring on December 31, 2017, on the substantial terms and conditions set out in the Confidential Attachment 1 and such other terms and conditions agreed to by the Chief Executive Officer and the City Solicitor.**

Financial Impact:

As set out in the Confidential Attachment 1.

Decision History:

The Exhibition Place 2014 – 2016 Strategic Plan had a Financial Goal to *Seek additional revenue opportunities* and as a Strategy to support this Goal we will *seek opportunities for business development through negotiations of collective agreements & positive labour relations*

At its meeting in July 27, 2012, the Board approved an agreement with International Alliance of Theatrical Stage Employees Local 58 for a four-year period, wherein the term of the agreement expires on December 31, 2015.

[http://www.explace.on.ca/database/rte/files/Item%2022-IATSE\(1\).pdf](http://www.explace.on.ca/database/rte/files/Item%2022-IATSE(1).pdf)

Issue Background:

The previous Collective Agreement between the Board and IATSE Local 58 expired on December 31, 2015. Notice to bargain from IATSE Local 58 was received on October 9, 2015 and negotiations commenced December 16, 2015 led by the City of Toronto Labour Relations Division and supported by Exhibition Place management staff.

Comments:

The details negotiated are listed in the Memorandum of Settlement and Schedule "A" to Confidential Attachment 1 and reflect the terms and conditions of the proposed CA.

Contact

Arlene Campbell, General Manager  
Sales & Event Management Department  
Tel: (416) 263-3030  
Fax: (416) 263-3019  
Email: [acampbell@enercarecentre.com](mailto:acampbell@enercarecentre.com)

Ron Mills, Director of  
Facility Services  
Tel: (416) 263-3044  
Fax: (416) 263-3680  
Email: [rmills@explace.on.ca](mailto:rmills@explace.on.ca)