

November 5, 2010

ACTION REQUIRED

To: The Board of Governors of Exhibition Place

From: Dianne Young
Chief Executive Officer

Subject: **Agreement for Provision of Roll-Off Container Services and Mixed Waste Sortation Services**

Summary:

This report recommends the Board enter into agreement with Turtle Island Recycling Corporation (Turtle), commencing January 1, 2011 for the provision of roll-off container services and mixed waste sortation services to Exhibition Place. A Request for Quotation (RFQ) process was issued through the City of Toronto, Finance Department, Purchasing and Material Management Division for the provision of roll-off container services and mixed waste sortation services to Exhibition Place and Turtle was the lowest qualified bidder.

Recommendations:

It is recommended that the Board approve an agreement with Turtle for a period of two (2) years, as required, with the option to extend for an additional one year period, on the terms and conditions outlined in this report, and other such terms and conditions satisfactory to the Chief Executive Officer of the Board and the City Solicitor.

Financial Impact:

The projected annual expenditure for roll-off container services and mixed waste sortation services is \$68,900 plus HST, of which more than \$57,500 is recoverable from clients of the Board. The remaining \$11,400 is provided for in the 2010 / 2011 Operating Budget.

Decision History:

In November 2009, the Board entered into a service agreement with Turtle for the provision of mixed waste sorting services, commencing January 1, 2010 and expiring December 31, 2010. The Board also has an agreement for the provision of roll-off container services with Optimum Waste Removal Services which will expire December 31, 2010.

Issue Background:

The provision of roll-off container services was issued as a separate service contract from mixed waste sortation services in previous years. In an effort to create efficiencies, staff have merged these two requirements. On September 22, 2010, Exhibition Place through the services of City of Toronto issued a Request for Quotation to establish a new agreement for the provision of roll-

off container services and mixed waste sortation services commencing January 1, 2011. The RFQ included a detailed scope of work and time specific requirements for the provision of roll-off container services and mixed waste sortation services, as well as an enhanced event specific level of service prior to and during the Canadian National Exhibition. Bidders were required to submit roll-off container haulage pricing by destination, hours of operation, and days of the week, along with a per tonne cost for waste sortation and disposal services.

Comments:

The RFQ closed on October 11, 2010 with nine quotations received. The results were as follows:

Bidder	Year 1 Waste Sortation & Roll Off Services	Year 2 Waste Sortation & Roll Off Services	Year 3 Waste Sortation & Roll Off Services
Turtle Island	\$68,839	\$68,839	\$68,839
National Waste Services	\$76,620	\$76,855	\$77,468
Triwaste Services	\$78,830	\$80,415	\$81,996
Optimum Waste and Recycling	\$91,370	\$94,900	\$98,430
U-Pak Disposals	\$93,990	\$93,990	\$93,990
Pro Disposal Services	\$94,850	\$105,200	\$116,450
Rexdale Disposal Ltd	\$108,100	\$112,700	\$117,300
Waste Container Srv.	\$135,500	\$142,210	\$143,510
BFI Canada Inc.	\$142,350	\$142,930	\$143,510

The Turtle quotation is the overall lowest acceptable bid received in compliance with all requirements. Turtle is a multi-material recycling and waste removal company that provides service for the collection of recyclables from small business to large corporations. Located in the port of Toronto, Turtle operates two 60,000 sq ft facilities complete with seven large industrial balers, a series of automated sorting stations and three industrial shredders. Established in 1990, Turtle is Canadian owned, employing over 250 people and is the incumbent service provider to the site for mixed waste sorting and disposal services. Turtle's list of current clients includes Metro Toronto Convention Centre, Rogers Centre and Ontario Place Corporation.

Exhibition Place staff report favourably on Turtle's past performance at Exhibition Place and the City of Toronto Fair Wage and Labour Trades Office confirms that Turtle is in compliance with the Fair Wage requirements for this work. Accordingly, staff are recommending the approval of an agreement with Turtle on the following terms and conditions:

- (a) Term: Two years commencing January 1, 2011, with the option to extend for one additional one-year period subject to satisfactory performance review and budget availability.
- (b) Pricing: Pricing is to be fixed during the term of the Agreement in accordance with the terms of the RFQ
- (c) Assignment: The agreement shall not be assigned by Turtle without written consent of the Board.

- (d) Indemnity/Insurance: Turtle shall provide proof of insurance in a form and amount satisfactory to the Board and containing provisions including the Board, CNEA, and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.
- (e) Union Obligations: Turtle shall comply with all trade union/association agreements affecting work done on the grounds.
- (f) Other Commercial Terms: The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the CEO.

Contact

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Submitted by:

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