



## REPORT FOR ACTION WITH CONFIDENTIAL ATTACHMENT

### **Multi-year Agreement with a Consumer Show Producer at Exhibition Place**

**Date:** February 27, 2017

**To:** Board of Governors of Exhibition Place

**From:** Dianne Young, Chief Executive Officer

**Wards:** Wards 14 and 19

#### **REASON FOR CONFIDENTIAL INFORMATION**

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This report involves the security of property belonging to the Board.

#### **SUMMARY**

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This report recommends a license agreement between a consumer show producer ("Consumer Show Producer") and Exhibition Place within Enercare Centre and Better Living Centre.

#### **RECOMMENDATIONS**

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The Chief Executive Officer recommends that the Board:

1. Approve three license agreements with the Consumer Show Producer for the Better Living Centre and the Enercare Centre all for a term commencing in 2018 and expiring in 2020 on the terms and conditions of the standard license agreements for Exhibition Place and such other terms and conditions satisfactory to the Chief Executive Officer and City Solicitor.
2. Direct that Confidential Attachment 1 to this report remain confidential in its entirety and not be released publicly as it pertains to the security of the property belonging to the Board.

## **FINANCIAL IMPACT**

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The license agreement recommended in this report provides financial revenue to the Board as set out in the confidential attachment.

## **DECISION HISTORY**

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The Exhibition Place 2014-2016 Strategic Plan has a Business Development Goal *to build on our strong base of recurring events to expand the scope and scale of business enterprises across the site, while maintaining our existing business* and as a Strategy to support this Goal *to achieve and grow our recurring events business revenue*.

## **COMMENTS**

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The details of the agreements between Exhibition Place and the Consumer Show Producer are provided in the Confidential Attachment 1.

## **CONTACT**

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## **SIGNATURE**

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Dianne Young  
Chief Executive Officer

## **ATTACHMENTS**

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Confidential Attachment 1