

# EP3.19

## Appendix A

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#### Terms of Licence Agreement

1. Licence Dates for the 2017 RAWF - as outlined in Appendix B
2. Board will waive the increase in approved rental rates from 2016 to 2017. Rent is based on the licenced dates noted in Appendix B and is \$1,568,553, less a Board approved discount of 27.1% for a net rent owing of \$1,142,936. This rent represents a 3% (CPI increase) over the rent paid in 2016 of \$1,109,646 (rent of \$1,127,121 less \$17,475 mechanical and plumbing discount).
3. The 27.1% discount in 2017 is inclusive of a 2016 credit of \$17,999 for mechanical and plumbing services.
4. City of Toronto grant to RAWF for 2017 RAWF Fair has been confirmed to be \$969,110.
5. No later than August 1, 2017 Exhibition Place will provide the RAWF with a letter outlining the areas and dates available for facility preparation for the RAWF event by the Board and the RAWF and RAWF subcontractors. These areas and dates will be available at no cost to the RAWF or the RAWF subcontractors.
6. Board will provide all available and functioning Exhibition Place equipment at no cost.
7. Board will charge Time & Materials plus 12% mark-up on all services ordered by the RAWF from Exhibition Place.
8. Board will waive the Board's food & beverage rights along with the beverage sponsorship rights within the Enercare Centre.
9. The RAWF can provide notice to the Board on or before June 1, 2017 if the RAWF at its sole discretion wants to remove licenced space (as outlined in Appendix B). Exhibition Place will continue to apply the 27.1% discount to the recalculated licence fee for the reduced space.
10. RAWF will pay list rates to ShowTech for mechanical and plumbing services, and will receive the standard show management 10% discount provided by ShowTech where applicable.