

**MINUTES**

**PUBLIC SESSION**

**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**

**Friday, January 25, 2008**

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**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**  
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**MINUTES**  
**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**  
**Fountain Dining Room- Queen Elizabeth Building - Exhibition Place**  
**Friday, January 25, 2008 - 8:30 a.m.**

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Queen Elizabeth Building on Friday, January 25, 2008.

**PRESENT:** Joe Pantalone, Deputy Mayor, City of Toronto/Chair, Board of Governors  
Maria Augimeri, Rusty Barrese, Mona ElSayeh, Knox Henry, Gloria Lindsay Luby, Camilla Mackenzie, Rocco Maragna, Gord Perks, John Weatherup

**APOLOGIES:** Mark Grimes, Jim McMillen, Debbie Woodman

**ATTENDING:** Dianne Young, Chief Executive Officer  
Fatima Scagnol, Corporate Secretary  
Ward Earle, City Legal/Solicitor  
Hardat Persaud, Chief Financial Officer  
Mark Goss, General Manager/Operations  
David Bednar, General Manager/CNE  
Arlene Campbell, General Manager/Events & Sales  
Sandy Douglas, Director/Human Resources  
Jeff Gay, Director/Event Management Services  
Ron Mills, Director/Facility Services  
Suzanne Scott, Director of Finance/BMO Field  
Vince Bozzo, Manager/Event Services  
Sito Mungcal, Executive Assistant/Chief Executive Officer  
Arlene Jang, IT Specialist, Exhibition Place

Deputy Mayor Joe Pantalone, Chair presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 8:35 a.m. Before proceeding with the regular business of the meeting, the Chair requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared.

1. **MINUTES OF PREVIOUS MEETING**

On motion duly made by Gloria Lindsay Luby, seconded by Maria Augimeri, and **CARRIED**, it was **RESOLVED** that the Minutes of Meeting of the Board of Governors held on December 7, 2007, be **VERIFIED** in the for distributed to the members.

**CONSIDERATION OF REPORTS**

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda.

2. **ACCOUNTS RECEIVABLES – DECEMBER 31, 2007**

Upon the question of the adoption of Report No. 3 and the Confidential Attachment 1 dated January 17, 2008 from the Chief Executive Officer entitled “**Accounts Receivable for the Direct Energy Centre and Exhibition Place as at December 31, 2007**”, it was received for **INFORMATION**.

3. **BMO FIELD – MANAGEMENT REPORT – NOVEMBER 2007**

Upon the question of the adoption of Report No. 4 dated November 2007 from the General Manager/BMO Field entitled “**Management Report for November 2007**”, it was received for **INFORMATION**.

4. **MANAGEMENT REPORT – DECEMBER 31, 2007**

Upon the question of the adoption of Report No. 5 dated December 31, 2007 from the Chief Executive Officer and General Manager/Sales & Events entitled “**Management Report – December 31, 2007**”, it was received for **INFORMATION**.

5. **STAFF PROFESSIONAL DEVELOPMENT**

Upon the question of the adoption of Report No. 7 dated January 17, 2008 from the Chief Executive Officer entitled “**Staff Professional Development**”, it was **APPROVED**.

The Chair proposed that the Board give consideration to those reports held for discussion at the request of the members. The Board concurred with the following:

6. **AUTOMATED TELLER MACHINES – DIRECT ENERGY CENTRE & CNEA**

On motion duly made by Gloria Lindsay Luby, seconded by Mona ElSayeh, and **CARRIED**, it was **RESOLVED** that Report No. 8 and the Confidential Attachment 1 dated January 11, 2008 from the Chief Executive Officer, be **APPROVED**, thereby:

- (a) authorizing a three-year (2008 to 2011) agreement between the Board and the CNEA with Gab on the terms and conditions outlined in subject report and the confidential attachment 1, and other such terms and conditions satisfactory to the General Manager/CNEA, the Chief Executive Officer and the City Solicitor; and
- (b) that the confidential information in Attachment 1 not be released publicly in order to protect the competitive position and the future economic interests of The Direct Energy Centre and Canadian National Exhibition Association.

7. **TORONTO GRAND PRIX AGREEMENT**

On motion duly made by Gloria Lindsay Luby, seconded by Knox Henry, and **CARRIED**, it was **RESOLVED** that Report No. 9 and the Confidential Attachment 1 dated January 14, 2008 from Chief Executive Officer, be **APPROVED**, thereby authorizing:

- (a) authorizing a three-year (2008 to 2010) agreement with GPAT substantially on the terms and conditions contained subject report and the Confidential Attachment 1 and such other terms and conditions satisfactory to the Board's Chief Executive Officer and the City Solicitor; and
- (b) that the confidential information contained in Attachment 1 not be released publicly in order to protection the competitive position and future economic interests of Exhibition Place and the City of Toronto.

8. **CONFERENCE CENTRE PROJECT – JANUARY UPDATE**

On motion duly made by Knox Henry, seconded by John Weatherup, and **CARRIED**, it was **RESOLVED** that Report No. 10 dated January 15, 1008 from the Chief Executive Officer with respect to the Conference Centre Project – January Update, be **REFERRED** back to staff to further negotiate.

9. **REORGANIZATION UPDATE**

The Chair congratulated staff on the savings related to the Reorganization.

On motion duly made by Rocco Maragna, seconded by John Weatherup, and **CARRIED**, it was **RESOLVED** that Report No. 6 dated January 15, 2008 from the Chief Executive Officer with respect to an update on the Reorganization; be received for **INFORMATION**; and **FURTHER** that, future Management Reports contain information related to the "Mystery Shopper" program.

10. **BMO FIELD YEAR-IN-REVIEW**

The Chair acknowledged and introduced Mr. Vince Bozzo, Manager of Events Services who was acting on Marc Petitpas's behalf who is on a two-month assignment in Oshawa, Ontario.

Mr. Bozzo commenced by thanking both the staff of Exhibition Place and the CNEA for a wonderful working relationship. He then provided a detailed power-point presentation with respect to BMO Field's Year-in-Review, a copy of which is appended to the official minutes of this meeting.

Following the presentation, the Chair entertained questions, and there were none. On behalf of the Board, the Chair acknowledged and thanked Marc Petitpas, Vince Bozzo and all the staff of Maple Leaf Sports & Entertainment for their efforts in ensuring the BMO Field is a success.

The Chair further requested the Chief Executive Officer to respond to the Communication from the CNEA Board inquiring re the CNE's use of BMO Field.

11. **EXHIBITION PLACE – ANNUAL REVIEW**

Dianne Young provided a detailed power-point presentation with respect to Exhibition Place's Annual review, a copy of which is appended to the official minutes of this meeting.

Following the presentation, the Chair entertained questions, and John Weatherup questioned the status of the Better Living Centre. Dianne Young responded that the shows currently booked in the Automotive Building would move to the Better Living Centre as a result of the Conference Centre Project.

On motion duly made by Rocco Maragna, seconded by Knox Henry, and **CARRIED**, it was **RESOLVED** that the staff and administration be applauded for doing an incredible job in 2007 and that they keep up the good work.

12. **SMG INDUSTRY**

The Chair acknowledged and introduced Messrs. Gregg Caren and Bob McClintock of SMG who provided a power-point presentation with respect to the SMG Industry.

Following the presentation, the Chair entertained questions, and there were none. On behalf of the Board and the City of Toronto, the Chair thanked Messrs. Caren and McClintock for the valued partnership.

13. **DATE OF NEXT MEETING**

The next meeting of the Board is scheduled to be held on Thursday, **March 6, 2008** at 8:30 a.m.

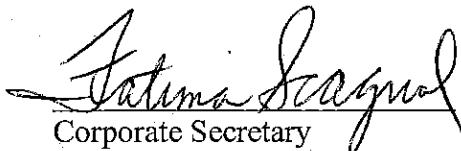
14. **RESOLUTION RE ABSENTEEISM**

On motion duly made by Rocco Maragna, seconded by Camilla Mackenzie, and **CARRIED**, it was **RESOLVED** that Mark Grimes, Jim McMillen and Debbie Woodman having notified the Corporate Secretary of their unavailability to attend this meeting of the Board, be **EXCUSED**.

**ADJOURNMENT**

There being no further business, the Chair adjourned the meeting at 10:05 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)

  
Corporate Secretary

\_\_\_\_\_  
Chair

**VERIFIED** at a meeting of the Board of Governors of Exhibition Place held on the \_\_\_\_\_  
day of \_\_\_\_\_, 2008.

\_\_\_\_\_

Chair

