

EXHIBITION PLACE

May 5, 2006

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: **Agreement between the CNEA and Impact Imaging Inc.**

Purpose:

This report is submitted for the consideration of the Board of Governors.

Financial Implications and Impact Statement:

The agreement recommended in this report has no financial impact on CNEA revenues.

Recommendation:

It is recommended that the attached report from the General Manager of the CNEA dated April 20, 2006 with respect to a one-year agreement, with an option to renew for 2007 between the CNEA and Impact Imaging Inc., be approved.

Background:

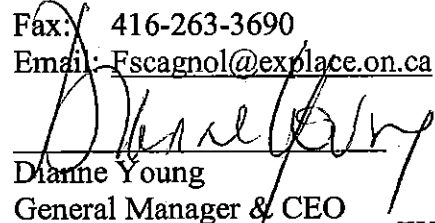
The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of April 27, 2006.

Comments:

This report recommends approval of a one-year agreement, with an option to renew between the CNEA and Impact Imaging Inc.

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Dianne Young
General Manager & CEO

THE BOARD OF GOVERNORS OF EXHIBITION PLACE





The following report was reviewed by the Executive Committee at its meeting held on April 20, 2006 and is recommended to the Board of Directors for APPROVAL.

April 20, 2006

To: The Executive and Board of Directors
Canadian National Exhibition Association
The Board of Governors of Exhibition Place

From: David Bednar
General Manager

Subject: **Impact Imaging Inc.-Rental of Directional Signs**

Recommendation:

This report is submitted for the approval of the CNEA Executive Committee, the CNEA Board of Directors and the Board of Governors of Exhibition Place. It is recommended that the CNEA enter into an agreement with Impact Imaging Inc. for the 2006 CNE, with an option to renew for 2007, for the provision of interior and exterior directional two-sided back-lite sign boxes for an amount not to exceed \$30,000.00 per year, on the terms set out in this report, and such other terms and conditions satisfactory to the General Manager and the CNEA Solicitor.

Background:

Pursuant to CNEA by-laws, agreements whose terms exceed 1 year require approval of the Board of Governors.

Discussions:

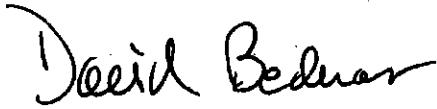
In the spring of 2006 a RFQ was issued through the City of Toronto Purchasing Department for the provision of rental of interior and exterior directional two-sided back-lite sign boxes complete with translate films. Five companies were invited to bid and one response was received.

Impact Imaging Inc. was the only bidder and meets all of the requirements of the RFQ. This firm has provided interior and exterior directional two-sided back-lite sign boxes to the CNE for a number of years. The firm is exceptionally efficient in providing this type of product and service and the product provided is always in excellent condition. The level of service and product provided is always of the highest caliber. The approved 2006 CNEA Budget includes provision for this expenditure.

Conclusion:

This report recommends entering into an agreement with Impact Imaging Inc. for the provision of interior and exterior directional two-sided back-lite sign boxes for the 2006 CNE, with an option to renew for 2007. The 2006 agreement not to exceed \$30,000.00 net of GST.

Respectfully submitted,



David Bednar
General Manager

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