



EXHIBITION PLACE

May 5, 2006

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: **Agreement between the CNEA and Procon Developments Ltd.**

Purpose:

This report is submitted for the consideration of the Board of Governors.

Financial Implications and Impact Statement:

The agreement recommended in this report has no financial impact on CNEA revenues.

Recommendation:

It is recommended that the attached report from the General Manager of the CNEA dated April 19, 2006 with respect to a one-year agreement, with an option to renew for 2007 between the CNEA and Procon Developments Ltd., be approved.

Background:

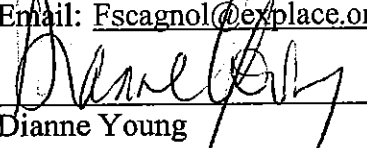
The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of April 27, 2006.

Comments:

This report recommends approval of a one-year agreement, with an option to renew between the CNEA and Procon Developments Ltd.

Contact:

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Dianne Young
General Manager & CEO

THE BOARD OF GOVERNORS OF EXHIBITION PLACE



The following report was reviewed by the Executive Committee at its meeting held on April 20, 2006 and is recommended to the Board of Directors for APPROVAL.

April 19, 2006

To: The CNEA Executive and Board of Directors
From: David Bednar, General Manager
Subject: **Procon Developments Ltd. O/A All Shelter Sales and Rentals**

Recommendation:

This report is submitted for the approval of the CNEA Executive Committee, the CNEA Board of Directors and the Board of Governors of Exhibition Place.

It is recommended that the CNEA enter into an agreement with Procon Developments Ltd. for the 2006 CNE, with an option to renew for 2007, for the provision of Tent Structures and Covers, for an amount not to exceed \$70,000.00.

Background:

Pursuant to the CNEA by-laws, agreements require Board approval and if the term exceeds 1 year, requires approval of the Board of Governors of Exhibition Place.

Discussions:

In the spring of 2006 a RFQ was issued through the City of Toronto Purchasing Department for the provision of rental Tent Structures and Covers. Five companies were invited to bid and four responses were received and only one complete quotation was received.

Procon Developments Ltd. O/A All Shelter Sales and Rentals was the only acceptable bidder that met all of the requirements of the RFQ. This firm has supplied rental tents and covers to the CNE for a number of years. The firm is exceptionally efficient in erecting these tents and covers and the product provided is always in excellent condition. The level of service and product provided is always of the highest caliber.

Conclusion:

This report recommends entering into an agreement with Procon Developments Ltd. O/A All Shelter Sales and Rentals for the provision of rental tents and covers for the 2006 CNE, with an option to renew for 2007. The 2006 agreement not to exceed \$70,000.00 net of GST.

Respectfully submitted,

David Bednar
General Manager

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