

## EXHIBITION PLACE

May 5, 2006

To: The Board of Governors of Exhibition Place

From: Dianne Young  
General Manager & CEO

Subject: **Agreement between the CNEA & Royal Agricultural Winter Fair**

**Purpose:**

This report is submitted for the consideration of the Board of Governors.

**Financial Implications and Impact Statement:**

The agreement recommended in this report has no financial impact on CNEA revenues.

**Recommendation:**

**It is recommended that the attached report from the General Manager of the CNEA dated April 11, 2006 with respect to a three-year (2006 to 2008) agreement between the CNEA and the Royal Agricultural Winter Fair, be approved.**

**Background:**

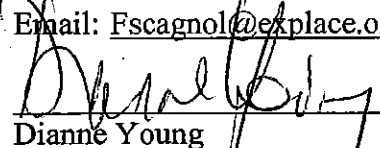
The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of April 27, 2006.

**Comments:**

This report recommends approval of a three-year agreement between the CNEA and the Royal Agricultural Winter Fair.

**Contact:**

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Dianne Young  
General Manager & CEO

THE BOARD OF GOVERNORS OF EXHIBITION PLACE



**The following report was reviewed by the Executive Committee at its meeting held on April 20, 2006 and is recommended to the Board of Directors for APPROVAL.**

April 11, 2006

To: The Agriculture and Executive Committees and the Board of Directors, of the  
Canadian National Exhibition Association  
The Board of Governors of Exhibition Place

From: David Bednar  
General Manager

Subject: **Tanbark Dirt**

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**Recommendation:**

**This report is submitted for the information of the Agriculture Committee and the approval of the Executive Committee, the Board of Directors and the Board of Governors of Exhibition Place. It is recommended that the CNEA enter into a Letter of Agreement with the Royal Agricultural Winter Fair (RAWF) for a three year agreement to share their Tanbark (dirt) with terms and conditions as outlined in this report and any such other terms and conditions satisfactory to the General Manager and the CNEA Solicitor.**

**Background:**

Pursuant to the by-laws, all agreements with third parties, are to be approved by the Board of Directors. Further, all 3 year agreements are to be approved by the Board of Governors.

At its meeting of June 30, 2005 the Board approved the 2006 CNE Operating Budget, which included an allocation of \$550, 000 for The CNE Horse Show.

**Discussions:**

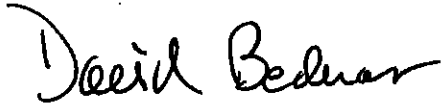
Since the renovation of the Ricoh Coliseum in 2003, the CNE Horse Show has been able to use the Tanbark (dirt) which is owned by the Royal Agricultural Winter Fair. This has been necessary because the Ricoh Horse Show surface was enlarged and the CNE did not own enough dirt. The RAWF Tanbark is of superior quality and has been a benefit to the expanded CNE Horse Show.

Exhibition Place would like to utilize the space under the Gardiner which is currently occupied by the CNE dirt. The CNE has entered into negotiations with the RAWF and has been able to reach an agreement which would allow us to use the tanbark on an ongoing basis. The CNE would pay to have it sifted every two to three years at a cost of approximately \$15,000. In addition, both the RAWF and the CNEA would replace any shrinkage which occurs at their respective individual shows. This would amount to replacing approximately one load per year at a cost of approximately \$500.00. The CNE would retain a small amount of the CNE dirt (approximately 5 – 6 loads) which acts as a base in the Hitching Ring for both the RAWF and the CNE.

Conclusion:

This report recommends entering into a Letter of Agreement for three years with the Royal Agricultural Winter Fair to share their Tanbark.

Respectfully submitted,



David Bednar  
General Manager

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