May 5, 2006

To:

The Board of Governors of Exhibition Place

From:

Dianne Young

General Manager & CEO

Subject:

Agreement between the CNEA and Whispering Brook Yorkshires

Purpose:

This report is submitted for the consideration of the Board of Governors.

Financial Implications and Impact Statement:

The agreement recommended in this report has no financial impact on CNEA revenues.

# Recommendation:

It is recommended that the attached report from the General Manager of the CNEA dated April 11, 2006 with respect to a three-year (2006 to 2008) agreement between the CNEA and Whispering Brook Yorkshires, be approved.

# Background:

The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of April 27, 2006.

### Comments:

This report recommends approval of a three-year agreement between the CNEA and Whispering Brook Yorkshires.

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Dianne Young

General Manager & CEC

THE BOARD OF GOVERNORS OF EXHIBITION PLACE

The following report was reviewed by the Executive Committee at its meeting held on April 20, 2006 and is recommended to the Board of Directors for APPROVAL.



April 11, 2006

To:

The Agriculture and Executive Committees and the Board of Directors

Canadian National Exhibition Association Board of Governors of Exhibition Place

From:

David Bednar

General Manager

Subject:

The Farm, Food and Fun - Whispering Brook Yorkshires

### **Recommendation:**

This report is submitted for information of the Agriculture Committee and the approval of the Executive Committee and Board of Directors, subject to the approval of the Board of Governors. It is recommended that the CNEA approve a 3 year contract with Whispering Brook Yorkshires (WBY) for the provision of CNE Farm Superintendent Services and Farm Animals on the terms set out in this report, and such other terms and conditions satisfactory to the General Manager and the CNEA Solicitor.

## Background:

Pursuant to the CNEA bylaws, all CNEA agreements require the approval of the Board and further, all CNEA agreements outside a one-year term must be submitted to the Board of Governors for approval.

#### Discussions:

WBY has been the provider of Farm Superintendent duties and animals for the last several years. In 2006 we tendered for a 3 year contract. WBY was the only quote received as was the case in 2004. They have quoted \$54,000 for the first year and an additional 5% for each of the years 2 and 3. Their winning quote in 2004 was \$44,000. They have had to increase it by \$10,000 because of higher labour, material, fuel and insurance costs.

#### Conclusion:

This report recommends entering into a three year agreement with Whispering Brook Yorkshires for 2006, 2007 and 2008 CNEs.

Respectfully submitted, .

David Bednar General Manager Contact:

Paula Ellis

Agriculture

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