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December 7, 2006

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: CNEA Security Service Agreements – 2007 to 2008

Purpose:

This report is submitted for the consideration of the Board of Governors.

Financial Implications and Impact Statement:

The financial impact to the CNE for the 2006 Fair was \$229,228.00 and is provided for in the current CNE program budget. It is anticipated that the same costs will be consistent for both the 2007 and 2008 Fairs and will be covered in CNE program budget.

Recommendation:

It is recommended that the attached report from the General Manager of the CNEA dated November 14, 2006 with respect to agreements with A.S.P. Incorporated and G4S Security Services for 2007 and 2008, be approved.

Background:

The attached report was considered and recommended for approval by the Board of Directors of the CNEA at its meeting of November 30, 2006.

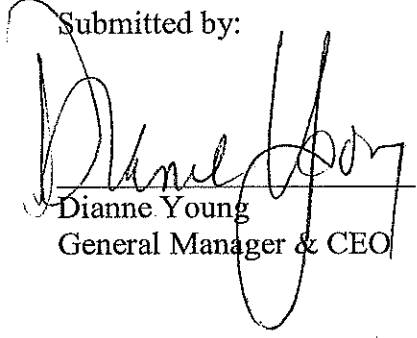
Comments:

This report recommends approval of two-year agreements between the CNEA and A.S.P. Incorporated and G4S Security.

Contact:

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Corporate Secretary
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Submitted by:

A handwritten signature in black ink, appearing to read "Dianne Young", is written over a horizontal line. The signature is fluid and cursive, with a large loop at the end.

Dianne Young
General Manager & CEO



November 14, 2006

To: The Executive and Board of Directors
Canadian National Exhibition Association

From: David Bednar
General Manager

Subject: Contracted Security Services 2007 - 2008

Recommendation:

This report is submitted for the approval of the Executive Committee and Board of Directors of the CNEA. The following is recommended:

- **That the CNEA extend the agreement with A.S.P. Incorporated for the provision of contracted security services for grounds east for 2007 and 2008 based on the terms and conditions outlined in the June 19, 2006 RFQ issued through the City of Toronto Finance Department Purchasing and Materials Management Division and as approved by the Executive Committee at its August 2006 meeting and ratified by the Board of Directors at its meeting in September 2006; and**
- **That the CNEA extend the agreement with G4S Security Services for the provision of contracted security services for grounds west for 2007 and 2008 based on the terms and conditions outlined in the June 19, 2006 RFQ issued through the City of Toronto Finance Department Purchasing and Material Management Division and as approved by the Executive Committee at it August 2006 meeting and ratified by the Board of Directors at its meeting in September 2006.**

Background:

On June 19, 2006, an RFQ was issued through the City of Toronto Finance Department Purchasing and Materials Management Division for the provision of Security Services for the 2006 CNE, with an option to extend for the 2007 and 2008 CNE subject to satisfactory performance review and budget availability.

At the August meeting of the Executive Committee approval was given for a one-year agreement based on the terms and conditions contained in the above referred to RFQ with an option to extend for 2007 and 2008 based on satisfactory performance. This approval of the Executive Committee was ratified by the CNEA Board of Directors at its September 2006 meeting.

Discussion:

At the conclusion of the 2006 CNE, staff and MKD Security consultants met with representatives of each of the two companies providing contracted security services to the CNE to review the performance of each company at the 2006 CNE. Notes were also provided by the Exhibition Place Security Manager as he was unable to attend the debriefing sessions.

A.S.P. Incorporated, who has provided contracted security services in the Grounds East area for a number of years, met all expectations during the 2006 CNE. A.S.P. Incorporated staff was well trained, performed their duties adequately and were able to fill all assignments. It is based on this positive feedback that a recommendation is being made to extend their contract term for a further two years expiring at the conclusion of the 2008 CNE.

G4S Security Services, who provided contracted security services for the Grounds West did have some challenges at the beginning of the CNE with respect to filling some assignments on time and general knowledge of the grounds. However these difficulties can be attributed to the lateness of the RFQ process and final company selection. G4S did not have the advantage that A.S.P. had from prior experience at the fair. Staff feels confident that G4S can meet the CNE requirements in 2007 and that with an early lead on training, scheduling and the knowledge and experience gained this year that these challenges will not be encountered in 2007. Staff will be assessing G4S performance at the conclusion of the 2007 CNE and will make any further recommendation, if required with respect to the 2008 CNE at that time.

Conclusion:

This report recommends entering into a two-year agreement with A.S.P. Incorporated for Grounds East contracted security services, and into a two-year agreement with G4S Security Services for Grounds West contracted security services.

Respectfully submitted,



David Bednar
General Manager

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