

MINUTES

PUBLIC SESSION

THE BOARD OF GOVERNORS OF EXHIBITION PLACE

Friday, January 23, 2004

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MINUTES
THE BOARD OF GOVERNORS OF EXHIBITION PLACE
Fountain Dining Room- Queen Elizabeth Building - Exhibition Place
Friday, January 23, 2004 – 8:30 a.m.

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Queen Elizabeth Building on Friday, January 23, 2004.

PRESENT: Joe Pantalone, Chair
Fernando Do Rio, John Downing, Adam Giambrone, Mark Grimes, Doug Holyday, Sylvia Watson

APOLOGIES: Gloria Lindsay Luby, Bob MacWilliam, Sam Sniderman, Andre Tellier, Sean Webster

ATTENDING: Dianne Young, General Manager & CEO/Exhibition Place
Fatima Scagnol, Corporate Secretary
Paul Egli, Director of Finance
Kathryn Reed-Garrett, Director/Business Development
Sandy Douglas, Director of Human Resources
Leo Lauro, Interim Director of Operations
Sito Mungcal, Executive Assistant/General Manager & CEO
Virginia Ludy, Operations Manager/CNE
Ron Taylor, O&Y/SMG Canada
Arlene Campbell, O&Y/SMG Canada/General Manager/NTC
Hardat Persaud, Director of Finance/NTC
Ward Earle, Solicitor/City of Toronto

Joe Pantalone presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 8:35 a.m.

Before proceeding with the regular business of the meeting, the Chair requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared.

1. **MINUTES OF PREVIOUS MEETING**

On motion duly made by John Downing, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that the Minutes of Meeting of the Board of Governors held on November 28, 2003 and December 17, 2003, be **VERIFIED** in the form distributed to the members.

CONSIDERATION OF REPORTS

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda.

The Board concurred with the following proposal.

2. **ACCOUNTS PAYABLE - NOVEMBER 2003**

Upon the question of the adoption of Report No. 2 dated January 12, 2004 from the General Manager & CEO entitled "Accounts Payable for November 2003" it was received for INFORMATION.

3. **ACCOUNTS PAYABLE - DECEMBER 2003**

Upon the question of the adoption of Report No. 3 dated January 12, 2004 from the General Manager & CEO entitled "Accounts Payable for December 2003", it was received for INFORMATION.

4. **CNEA HAINES AGREEMENT**

Upon the question of the adoption of Report No. 5 dated January 15, 2004 from the General Manager & CEO and General Manager/CNE entitled "CNEA Haines Agreement", it was APPROVED.

5. **CNEA AGREEMENT - GARDEN OF THE GREEK GODS**

Upon the question of the adoption of Report No. 6 dated January 15, 2004 from the General Manager & CEO and General Manager/CNE entitled "CNEA Agreement - Garden of the Greek Gods", it was APPROVED.

6. **NTC MANAGEMENT REPORT - DECEMBER 31, 2003**

Upon the question of the adoption of Report No. 7 dated December 31, 2003 from the General Manager/NTC entitled "NTC Management Report for the period ending December 31, 2003", which was distributed at the meeting, it was received for INFORMATION.

7. **THE ROYAL AGRICULTURAL WINTER FAIR - ADMINISTRATIVE OFFICES**

Upon the question of the adoption of Report No. 8 dated January 8, 2004 from the General Manager & CEO entitled "The Royal Agricultural Winter Fair - Administration Offices", it was APPROVED.

8. **ROYAL AGRICULTURAL WINTER FAIR
- REQUEST FOR PARKING REVENUES**

Upon the question of the adoption of Report No. 9 dated January 8, 2004 from the General Manager entitled "Royal Agricultural Winter Fair - Request for Parking Revenues", it was APPROVED.

9. **HOT AIR BALLOON ATTRACTION AT EXHIBITION PLACE**

Upon the question of the adoption of Report No. 10 dated January 12, 2004 from the General Manager & CEO entitled "Hot Air Balloon Attraction at Exhibition Place", it was APPROVED.

10. **"WIZARD WORLD" EVENT-BETTER LIVING CENTRE MARCH 13-21, 2004**

Upon the question of the adoption of Report No. 11 dated January 12, 2004 from the General Manager & CEO entitled "Wizard World Event - Better Living Centre March 13 to 21, 2004", it was **APPROVED**.

The Chair proposed that the Board give consideration to those reports held for discussion at the request of the members. The Board concurred with the following proposal.

11. **2004 STANDING COMMITTEES OF THE BOARD**

The Chair reported that the CNEA Executive Committee have recommended that Ms. Debbie Woodman be appointed to the CNE Future Space Requirements & Memorandum of Understanding Committee.

On motion duly made by Fernando Do Rio, seconded by Mark Grimes, and **CARRIED**, it was **RESOLVED** that Report No. 4 dated January 6, 2004 from the Chair, be **APPROVED**, thereby authorizing the 2004 Standing Committees of the Board; and **FURTHER** that, Ms. Debbie Woodman be listed as a member of the CNE Future Space Requirements & Memorandum of Understanding Committee.

12. **DATE OF NEXT MEETING**

The next meeting of the Board is scheduled for **Friday, March 26, 2004 at 8:30 a.m.**

13. **RESOLUTION RE ABSENTEEISM**

On motion duly made by Sylvia Watson, seconded by Mark Grimes, and **CARRIED**, it was **RESOLVED** that Gloria Lindsay Luby, Bob MacWilliam, Sam Sniderman, Andre Tellier and Sean Webster having notified the Corporate Secretary of their unavailability to attend this meeting of the Board, be **EXCUSED**.

14. **RESOLUTION RE CLOSED SESSION**

On motion duly made by Adam Giambrone, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that the Board go into Closed Session for the purposes of dealing with items of a proprietary, personnel and of a contractual nature.

The Board members (Joe Pantalone/Chair, Fernando Do Rio, John Downing, Adam Giambrone, Mark Grimes, Doug Holyday and Sylvia Watson) reconvened in public session at 9:10 a.m. and concurred with the following.

15. **CNEA ACCOUNTS RECEIVABLE - DECEMBER 31, 2003**

On motion duly made by Adam Grimes, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 16 dated January 9, 2004 from the General Manager & CEO with respect to the CNEA Accounts Receivable as at December 31, 2003, be received for **INFORMATION**.

16. **NTC ACCOUNTS RECEIVABLES - DECEMBER 31, 2003**

On motion duly made by Sylvia Watson, seconded by Mark Grimes, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 17 dated January 20, 2004 from the General Manager/NTC with respect to the NTC Accounts Receivables for the month ended December 31, 2003, which was distributed at the meeting, be received for **INFORMATION**.

17. **MONTH-TO-MONTH AGREEMENT FOR PAY PHONE SERVICES**

On motion duly made by Fernando Do Rio, seconded by Adam Giambrone, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 18 dated January 13, 2004 from the General Manager & CEO, be **APPROVED**, thereby authorizing a month-to-month agreement with First Canadian Telecom for provisioning of pay phones services.

18. **EXHIBITION PLACE ACCOUNTS RECEIVABLE - DECEMBER 31, 2003**

On motion duly made by John Downing, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 19 dated January 8, 2004 from the General Manager & CEO with respect to the Exhibition Place Accounts Receivable as at December 31, 2003, be received for **INFORMATION**.

19. **SPONSORSHIP AGREEMENT WITH COCA-COLA BOTTLING LTD.**

On motion duly made by Mark Grimes, seconded by Fernando do Rio, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 20 dated January 22, 2004 from the General Manager & CEO, which was distributed at the meeting, be **APPROVED**, thereby authorizing a three-party agreement with Coca-Cola Bottling Ltd. and the CNEA for a period of three years to be the official and exclusive soft drink provider to Exhibition Place (including the NTC) on the terms and conditions outlined in subject report.

NEW BUSINESS

20. **ROYAL AGRICULTURAL WINTER FAIR**

On motion duly made by John Downing, seconded by Adam Giambrone, and **CARRIED**, it was **RESOLVED** that the General Manager & CEO convene a meeting with the Royal Agricultural Winter Fair, including Councillor Gloria Lindsay Luby, to clarify and discuss the issues related to 2003 and 2004 Rental Agreements.

21. **PRESENTATIONS - ANNUAL PLANS**

Ron Taylor and Arlene Campbell provided the Board with a power-point presentation on the Annual Plan for the National Trade Centre. At the conclusion of the presentation, the Board entered into a discussion which resulted in the following:

On motion duly made by Doug Holyday, seconded by Fernando Do Rio, and **CARRIED**, it was **RESOLVED** that staff provide a report with respect to the events and attendance at Ricoh Coliseum to the March meeting of the Board.

Virginia Ludy provided the Board with a power-point presentation on the Annual Plan for the Canadian National Exhibition Association.

Dianne Young provided the Board with a power-point presentation on the Annual Plan for Exhibition Place. At the conclusion of the presentation, the Board entered into a discussion which resulted in the following:

Staff were instructed to schedule a Business & Marketing Development Committee meeting, with an invitation to all members of the Board, wherein a presentation be provided on the revised draft Exhibition Place Concept & Development Plan and the Skateboard Proposal.

The Chair congratulated and thanked the staff for their ongoing efforts related to the CNE, Exhibition Place and the NTC.

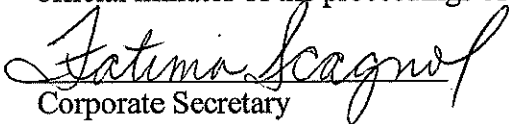
Copies of the foregoing presentations were distributed at the meeting and are also appended to the official minutes of this meeting of the Board.

All three presentations were received for **INFORMATION**.

ADJOURNMENT

There being no further business, the Chair adjourned the meeting at 10:25 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)


Corporate Secretary

Chair

VERIFIED at a meeting of the Board of Governors of Exhibition Place held on the ____ day of _____, 2004.

Chair

