MINUTES

PUBLIC SESSION

THE BOARD OF GOVERNORS OF EXHIBITION PLACE

Friday, September 24, 2004

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MINUTES

THE BOARD OF GOVERNORS OF EXHIBITION PLACE Fountain Dining Room- Queen Elizabeth Building - Exhibition Place Friday, September 24, 2004 – 8:30 a.m.

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Queen Elizabeth Building on Friday, September 24, 2004.

PRESENT:

Joe Pantalone, Chair

Fernando Do Rio Mark Grimes, Knox Henry, Doug Holyday, Gloria Lindsay Luby, Bob MacWilliam, Sam Sniderman, Sylvia Watson, Debbie

Woodman

APOLOGIES:

Adam Giambrone, Sean Webster

ATTENDING:

Dianne Young, General Manager & CEO/Exhibition Place

Fatima Scagnol, Corporate Secretary

Paul Egli, Director of Finance

Kathryn Reed-Garrett, Director/Business Development

Sandy Douglas, Director of Human Resources Leo Lauro, Interim Director of Operations Virginia Ludy, Manager/CNE Operations Danny Chui, Manager/Capital Works

Sito Mungcal, Executive Assistant/General Manager & CEO Arlene Campbell, O&Y/SMG Canada/General Manager/NTC

Hardat Persaud, Director of Finance/NTC Laura Purdy, Director of Marketing/NTC Ward Earle, Solicitor/City of Toronto

Joe Pantalone presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 8:30 a.m.

Before proceeding with the regular business of the meeting, the Chair requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared.

1. MINUTES OF PREVIOUS MEETINGS

- (a) On motion duly made by Mark Grimes, seconded by Knox Henry, and CARRIED, it was RESOLVED that the Minutes of Meeting of the Board of Governors held on July 29, 2004, be VERIFIED in the form distributed to the members.
- (b) On motion duly made by Mark Grimes, seconded by Knox Henry, and CARRIED, it was RESOLVED that the Minutes of Meeting of the Board of Governors held on August 12, 2004, be VERIFIED in the form distributed to the members.

CONSIDERATION OF REPORTS

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda. The Board concurred with the following proposal.

2. ACCOUNTS PAYABLE - JULY 2004

Upon the question of the adoption of Report No. 3 dated September 13, 2004 from the General Manager & CEO entitled "Accounts Payable – July 2004", it was received for INFORMATION.

3. ACCOUNTS PAYABLE – AUGUST 2004

Upon the question of the adoption of Report No. 4 dated September 13, 2004 from the General Manager & CEO entitled "Accounts Payable – August 2004", it was received for INFORMATION.

4. 2004 CAPITAL WORKS PROGRAM – SEPTEMBER PROGRESS REPORT

Upon the question of the adoption of Report No. 5 dated September 13, 2004 from the General Manager & CEO entitled "2004 Capital Works Program – September Progress Report", it was received for INFORMATION.

5. TENDER FOR EQUIPMENT - ACCESS, OVERHAUL AND REPAIR TO ELECTRICAL SYSTEM

Upon the question of the adoption of Report No. 6 dated September, 2004 from the General Manager & CEO entitled "Tender for Equipment - Access, Overhaul and Repair to Electrical System", it was APPROVED.

6. CNEA MEMORANDUM OF UNDERSTANDING WITH EXHIBITIO PLACE

Upon the question of the adoption of Report No. 8 dated August 27, 2004 from the General Manager & CEO entitled "CNEA Memorandum of Understanding with Exhibition Place", it was APPROVED.

7. PLAQUE COMMEMORATING THE LARGEST & OLDEST ELM TREE

Upon the question of the adoption of Report No. 9 dated August 26, 2004 from the General Manager & CEO entitled "Plaque Commemorating the Largest & Oldest Elm Tree", it was RATIFIED.

8. P.A. PLUS PRODUCTIONS INC. - CNEA AGREEMENT

Upon the question of the adoption of Report No. 10 dated August 27, 2004 from the General Manager & CEO entitled "P.A. Plus Productions Inc. - CNEA Agreement", it was APPROVED.

9. **DELEGATION SCHEDULES PURSUANT TO BY-LAW #2-99**

Upon the question of the adoption of Report No. 11 dated September 13, 2004 from the General Manager & CEO entitled "Delegation Schedules Pursuant to By-Law #2-99", it was received for INFORMATION.

10. PROPOSED PHOTOVOLTAIC PROJECT

Upon the question of the adoption of Report No. 12 dated September 13, 2004 from the General Manager & CEO entitled "Proposed Photovoltaic Project", it was APPROVED.

11. RENEWAL OF LICENSE AGREEMENT WITH THE CITY FOR FLEET STREET PARKING LOT

Upon the question of the adoption of Report No. 15 dated September 13, 2004 from the General Manager & CEO entitled "Renewal of License Agreement with the City for Fleet Street Parking Lot", it was APPROVED.

12. MOUNTED UNIT HEAD QUARTERS LEASE RENEWAL, HORSE PALACE

Upon the question of the adoption of Report No. 16 dated September 13, 2004 from the General Manager & CEO entitled "Mounted Unit Head Quarters Lease Renewal, Horse Palace", it was APPROVED.

13. POLICE SERVICES LEASE OF THE FIRE HALL

Upon the question of the adoption of Report No. 17 dated September 13, 2004 from the General Manager & CEO entitled "Police Services Lease for the Fire Hall", it was APPROVED.

14. GRANT TO CANADA'S SPORTS HALL OF FAME

Upon the question of the adoption of Report No. 18 dated September 9, 2004 from the General Manager & CEO entitled "Grant to Canada's Sports Hall of Fame", it was APPROVED.

15. COCA COLA BOTTLING LTD. - CNEA SPONSORSHIP AGREEMENT

Upon the question of the adoption of In-Camera Report No. 23 dated August 26, 2004 from the General Manager & CEO entitled "Coca Cola Bottling Ltd. - CNEA Sponsorship Agreement", it was APPROVED.

The Chair proposed that the Board give consideration to those reports held for discussion at the request of the members. The Board concurred with the following.

16. NTC MANAGEMENT REPORT - AUGUST 31, 2004

On motion duly made by Sylvia Watson, seconded by Mark Grimes and CARRIED, it was RESOLVED that Report No. 7 dated August 31, 2004 from the General Manager/NTC with respect to the Management Report for August 31, 2004, be received for INFORMATION.

17. NTC ACCOUNTS RECEIVABLE FOR THE MONTH ENDED AUGUST 31, 2004

On motion duly made by Sylvia Watson, seconded by Mark Grimes and CARRIED, it was RESOLVED that In-Camera Report No. 24 dated September 13, 2004 from the General Manager/NTC with respect to the NTC Accounts for the month ended August 31, 2004, be received for INFORMATION.

18. IMPLEMENTATION OF TRIGENERATION PROJECT

The General Manager & CEO indicated that the second last sentence on page 6 of subject report should read "36 months" rather than "6 to 12 months".

On motion duly made by Fernando Do Rio, seconded by Bob MacWilliam, and CARRIED it was RESOLVED that Report No. 13 dated September 3, 2004 from the General Manager & CEO, as amended, be APPROVED, thereby authorizing the recommendations outlined in subject report with respect to the Implementation of the Trigeneration Project.

19. AEROPHILE LEASE - REQUEST FOR AMENDMENT

On motion duly made by Debbie Woodman, seconded by Knox Henry, and CARRIED, it was RESOLVED that Report No. 14 dated September 13, 2004 from the General Manager & CEO with respect to a request for the Aerophile Lease, be amended, thereby authorizing rent relieve from Aerophile for the years 2004 and 2005 and that the lease be reviewed in 2006, and that the report, as amended, be APPROVED.

At 9:00 a.m. the Chair made the following announcements.

20. THINK FOOD

The Chair advised that the Board of Governors, as part of its continuing conservation and environmental efforts, has been collecting laser cartridges and turning them over to THINK FOOD for recycling. THINK FOOD, in turn donates a portion of its proceeds to the DAILY BREAD FOOD BANK. To date, the estimated value of food out of the Board's laser cartridge collection program is 958.75 lbs. The Chair encouraged the three Board of Governors Program Areas – namely; the NTC, the CNE, and Management/Operations – to continue their support of this worthwhile recycling program.

Special recognition of Arlene Jang for maintaining this program was acknowledged and the Board applauded Ms. Jang for her efforts.

21. 2004 ONTARIO STEEL DESIGN

The Chair advised that at the Canadian Institute of Steel Construction's Annual Meeting on May 17, 2004 Danny Chui, the Capital Works Manager, was presented with a plaque that says:

Honourable Mention Engineering Category Presented To of Governors of Exhibition

Board of Governors of Exhibition Place For Ricoh Coliseum

The Chair indicated that Sito Mungcal will have the plaque mounted at the Ricoh Coliseum.

22. MID GOOD PERRY CREATIVITY AWARD

The Chair advised that Laura Purdy, Director of Sales & Marketing for Ricoh Coliseum and The National Trade Centre, has been named as the recipient of the 2004 *Mid Good Perry Creativity Award* by the International Association of Assembly Managers for Laura's creative trade-marketing campaign in launching the Ricoh Coliseum as a new venue. The launch included e-cards, brochures, industry advertising and a website.

The Board congratulated Ms. Purdy

23. **LEO LAURO**

The Chair highlighted the following career points regarding Leo Lauro:

- After 31 years of dedicated service at Exhibition Place, Leo Lauro has decided to seek other opportunities
- ➤ Leo started working on the grounds as Heating/Electronic Technician on March 18, 1974 10 years before the Board of Governors was even formed hence, Leo has survived and experience many changes during his career at Exhibition Place
- In 1984, he was promoted to Head of Instrumentation & Controls and then, in 1987, to Assistant Manager, Maintenance Services; and in 1989, to Manager, Maintenance Service, working under Gordon Walker
- Again, after a significant organizational change that occurred on the grounds in 1996, Leo Lauro was promoted to the position of Interim Director of Operations
- During his 31 years at Exhibition Place, Leo not only met the needs of the Board and our clients but also undertook to obtain his degree in engineering and obtained his designation as a professional engineer in 1998.

On behalf of the Board of Governors and staff of Exhibition Place, the Chair thanked Leo for his dedication and hard work and wished Leo the best of luck in his future endeavours.

24. **2005 OPERATING BUDGET**

The General Manager & CEO provided a detailed power-point presentation with respect to the 2005 Operating Budget, a copy of which was distributed at the meeting and a copy appended to the minutes of this meeting.

The Board entered into a brief discussion, which resulted in the following:

On motion duly made by Mark Grimes, and seconded by Sylvia Watson, and CARRIED, it was RESOLVED that the 2005 Operating Budget, attached to Report No. 2 of the General Manager and CEO dated September 14, 2005, be APPROVED, thereby authorizing the recommendations outlined in subject report with respect to the 2005 Operating Budget; and FURTHER that, a notation be included in the report to City Council indicating that the CNE actual results for 2004 are estimates.

Bob MacWilliam thanked the Chair and the Board for authorizing recommendation 3 in subject report wherein the CNEA will be allowed for an "in-year" withdrawal from the Exhibition Place Stabilization Fund for the purposes of new entertainment/event programs for the annual CNE provided such withdrawal request is supported by a business case and approved by the Board and City Council.

25. RESOLUTION RE ABSENTEEISM

On motion duly made by Sam Sniderman, seconded by Fernando Do Rio, and CARRIED, it was RESOLVED that Adam Giambrone and Sean Webster having notified the Corporate Secretary of their unavailability to attend this meeting of the Board, be EXCUSED.

26. **DATE OF NEXT MEETING**

The next meeting of the Board is scheduled to be held on Friday, October 29, 2004 at 8:30 a.m.

ADJOURNMENT

There being no further business, the Chair adjourned the meeting at 9:20 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)

Fatima Scarnol	
Corporate Secretary	Chair
VERIFIED at a meeting of the Board of Governors of E day of, 2004.	xhibition Place held on the
	Chair

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