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EXHIBITION PLACE

May 20, 2003

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: **Maintenance Services to Elevators & Escalators**

Recommendation:

It is recommended that the Board enter into an agreement with CNIM Canada, (CNIM), in the amount of \$293,137.20 (including taxes) for the supply of all labour, materials and equipment necessary to provide maintenance services to elevators and escalators at Exhibition Place, including the National Trade Centre, for a period of three years, June 1, 2003 to May 31, 2006, this being the overall lowest bidder.

Background:

The current agreement for the supply of all labour, materials and equipment to elevators and escalators with CEE Elevator Service Ltd. expires on May 31, 2003.

Discussion:

On April 24, 2003, Exhibition Place through the services of the City of Toronto's Finance Department, Purchasing and Materials Management Division, issued a request for quotation (RFQ) for the maintenance and repair service of 35 elevators and escalators at Exhibition Place, including the National Trade Centre. This maintenance contract provides sufficient preventative maintenance coverage to ensure trouble free operation, prolong the effective operating life and to comply with the regulations set by the Ministry of Consumer and Commercial Relations, Elevating Devices Act.

Five (5) submissions were received from the companies noted below.

Company	Lump Sum Amount for Three (3) years including taxes
CNIM	293,127.30
Schindler Elevator Corporation	379,229.40
Kone Inc.	425,026.80
Thyssenkrupp Elevator	436,816.80
Fujitech Canada Inc.	486,700.20

The CNIM Group (Constructions Industrielles de la Mediteranee) is a multi-national company headquartered in Paris (France) with world-wide revenues in excess of \$405.0 Euro in 2000. The activities of the CNIM Group range from building and maintaining power plants, bridges, missile defense and passenger conveyance systems to transportation and waste management. CNIM Canada Inc. has been established in Canada since 1996 and is involved with major projects such as the Montreal Metro and the new terminal under construction at Lester B. Pearson International Airport in Toronto.

CNIM submitted the overall lowest bid and staff are satisfied with the qualifications of the company to provide the work. Therefore, staff recommend entering into a three-year agreement on the following terms and conditions.

1. Term: Three Years
2. Provision of a 100% Performance Bond as per the RFQ
3. Comprehensive public liability and property damage insurance covering all operations and liability assumed under the contract, with an insurance company satisfactory to the Board of Governors of Exhibition Place, The National Trade Centre, Canadian National Exhibition Association, City of Toronto, O&Y/SMG Canada, their respective directors, officers and employees being added as additional insureds.
4. All other terms and conditions which are satisfactory to the General Manager of Exhibition Place and the City Solicitor.

Conclusions:

This report recommends that the Board enter into an agreement with CNIM for the provision of Elevator and Escalator Maintenance Services to Exhibition Place, including The National Trade Centre. Ms Arlene Campbell has reviewed this RFQ and report and agrees with its content and recommendation.

Contact:

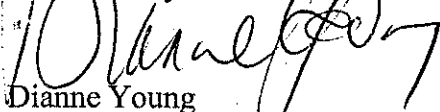
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Submitted by:



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