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EXHIBITION PLACE

March 27, 2000

To: The Board of Governors of Exhibition Place

From: Danny Chui
Manager, Capital Works

Subject: Equipment – Parking Control Equipment
Project No. 00-0007-00710

Recommendations:

It is recommended that the Board award the following quotations and work:

- (a) the parking control equipment to Traf-Park of Mississauga, Ontario, in the amount of \$69,825;
- (b) the parking kiosks and platforms to Canada Kiosk Corporation of Grimsby, Ontario, in the amount of \$54,313.20; and
- (c) an estimated \$25,000 for wireless communication installation,

these being the lowest acceptable quotations received (excluding GST).

Background:

At its meeting of October 1999, the Board approved a budget of \$150,000 as part of the 2000 Capital Works Program to install new kiosks and computer equipment for improving the efficiency of our parking operation.

Discussion:

Parking operations is a major revenue source for Exhibition Place. In 1999, with the demolition of Exhibition Stadium, over 580 additional parking spaces were created that are adjacent to the National Trade Centre and will be highly utilized during the trade and consumer show season. In order to maximize efficiencies and revenues, it is necessary to invest in outdoor parking kiosks with automatic fee computer and the necessary softwares and hardwares.

Since early this year, Exhibition Place has been consulting with the Toronto Parking Authority on the most suitable equipment to be purchased for the site. Quotation Requests were recently sent to 18 parking control equipment companies and 30 kiosks manufacturers. Bid values submitted are as follows:

- a) Parking Control Equipment – supply and delivery of (5) barrier gates, (5) fee computers, (5) card readers, (1) credit card express station, and (1) networking computer program.

| <u>BIDDER</u> | <u>SUBMITTED PRICE</u> | <u>RECOMMENDED CONTRACT AMT.</u> |
|--------------------------------|------------------------|----------------------------------|
| Traf-Park of Ontario | \$ 69,825.00 | \$ 69,825.00 (low bid) |
| Trafodata Group of Companies | \$ 81,378.00 | |
| Burrell Overhead Door | \$ 82,125.00 | |
| Canadian Parking Equipment Co. | \$157,050.00 | |

- b) Parking attendant kiosks for housing of computer control equipment and operators – supply and delivery of (5) kiosks and (6) kiosk platforms.

| <u>BIDDER</u> | <u>SUBMITTED PRICE</u> | <u>RECOMMENDED CONTRACT AMT.</u> |
|---------------------------------|------------------------|---|
| Burrell Overhead Door | \$ 53,650.00 | |
| Canada Kiosk Corporation | \$ 54,313.20 | \$ 54,313.20 (consistency with existing equipment) |
| Trafodata Group of Companies | \$ 63,237.00 | |

Traf-Park is recommended for the Parking Control Equipment based on its low bid and conformity with the quotation documents.

Staff recommend Canada Kiosk Corporation for Parking Attendant kiosk because Exhibition Place currently owns five (5) portable parking kiosks and four (4) platforms which were made by Canada Kiosk Corporation. The new kiosks manufactured by them will be able to fit into our existing platforms for mix and match. On the other hand, Burrell Overhead Door has a completely different style of kiosk which will not fit into our existing stock and is not compatible with the existing inventory. For the small difference of \$663.20 between Canada Kiosk and Burrell, staff is recommending to award to Canada Kiosk.

The budget for this project is \$150,000 under the Capital Works Account No. 0007. The low bid of \$69,825.00 by Traf-Park for computer equipment, the second low bid of \$54,313.20 by Canada Kiosk for five kiosks and six platforms, and the estimated \$25,000 for wireless communication installation; together this project total cost is \$149,138.20 and therefore within budget.

It is the recommendation of the Manager of Capital Works and Grounds Control Manager that these quotations be awarded to these two companies in the said amount; these being the lowest acceptable quotations received.


This recommendation is contingent upon approval of the Toronto Commissioner of Finance and Treasurer for the Surety Company which will supply the bonding requirements and the Fair Wage Office to confirm that the recommended contractor and any sub-contractors maintain wage rates and working conditions in accordance with Toronto Worker's Rights requirements.

The Treasurer has certified that financing can be provided under the updated Debt and Financial Obligation Limit and that it falls within corporate debt guidelines.

Conclusion:

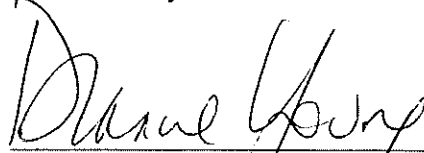
This report recommends that the Board approve the quotations and work as outlined in this report in the total amount of \$149,138.20.

Submitted by:



Danny Chui
Manager, Capital Works

Reviewed by:



Dianne Young
Interim General Manager

DC/gq

