

MINUTES

PUBLIC SESSION

THE BOARD OF GOVERNORS OF EXHIBITION PLACE

Friday, January 28, 2000

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MINUTES – PUBLIC SESSION
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MINUTES
THE BOARD OF GOVERNORS OF EXHIBITION PLACE
Fountain Dining Room - Q.E. Bldg. – Exhibition Place
Friday, January 28, 2000 – 8:30 a.m.

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Exhibition Place on Friday, January 28, 2000.

PRESENT: Joe Pantalone, Chair

Robert Bowman, John Downing, Fernando Do Rio, Mario Giansante,
Carole Kerbel, Chris Korwin-Kuczynski, Jim Melvin, Sam Sniderman, Sean
Webster, Debroah Woodman

APOLOGIES: Rob Davis, David Miller

ATTENDING: Dianne Young, Interim General Manager/Exhibition Place
David Bednar, General Manager/CNE
Robert Hicks, Director of Finance
Kathryn Reed-Garrett, Director/Business Development & Special Events
Leo Lauro, Interim Director/Operations
Fatima Scagnol, Corporate Secretary
Danny Chui, Manager, Capital Works
Ward Earle, Solicitor/City Legal Department
Sito Mungcal, Administrative Assistant/General Manager
Ernest Vincent, O&Y/SMG Canada, General Manager/NTC
Ron Taylor, O&Y/SMG Canada
Arelene Campbell, O&Y/SMG Canada, Director of Finance/NTC

Joe Pantalone presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 8:35 a.m.

Before proceeding with the regular business of the meeting, the Chair requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared

1. **MINUTES OF PREVIOUS MEETING**

On motion duly made by Robert Bowman seconded by John Downing, and **CARRIED**, it was **RESOLVED** that the Minutes of Meeting of the Board of Governors held on November 26, 1999, be **VERIFIED** in the form distributed to the members.

CONSIDERATION OF REPORTS

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda. The Board concurred with the following proposal.

2. **COMMUNICATIONS**

Upon the question of the adoption of the Communication dated November 26, 1999 from the City Clerk entitled "**CNEA Appointments to the Board of Governors**", it was **RECEIVED**.

3. **2000 CAPITAL WORKS PROGRAM INITIAL REPORT**

Upon the question of the adoption of Report No. 4 dated January 10, 2000 from the Manager/Capital Works entitled "**2000 Capital Works Program Initial Report**", it was **RECEIVED**.

4. **MARKETING CONTRACTS – CNE 2000, 2001, 2002**

Upon the question of the adoption of Report No. 5 dated January 11, 2000 from the Corporate Secretary entitled "**Marketing Contracts – CNE 2000, 2001, 2002**", it was **APPROVED**.

5. **Y2K PROCESS/RESULTS**

Upon the question of the adoption of Report No. 8 dated January 19, 2000 from the Director of Finance entitled "**Y2K Process/Results**", it was **RECEIVED**.

6. **FACILITY RENTAL RATES**

Upon the question of the adoption of Report No. 12 dated January 24, 2000 from the Interim General Manager entitled "**Facility Rental Rates**", it was **APPROVED**.

7. **STANLEY BARRACKS: TRANSFER TO EXHIBITION PLACE**

Upon the question of the adoption of Report No. 14 dated January 21, 2000 from the Director of Business Development and the Interim Director of Operations entitled "**Stanley Barracks: Transfer to Exhibition Place**", it was **RECEIVED**.

The Chair proposed that the Board give consideration to those reports held for discussion at the request of the members.

The Board concurred with the following proposal.

8. **ACCOUNTS PAYABLE - NOVEMBER & DECEMBER 1999**

On motion duly made by Mario Giansante, seconded by Carole Kerbel, and **CARRIED**, it was **RESOLVED** that Report No. 3(a) dated December 23, 1999 and Report No. 3(b) dated January 7, 2000 from the Director of Finance with respect to the Accounts Payable for the months of November and December 1999, be **RECEIVED**.

9. **FOOD BUILDING RENTALS**

On motion duly made by John Downing, seconded by Robert Bowman and **CARRIED**, it was **RESOLVED** that Report No. 6 dated January 13, 2000 from the Interim General Manager/Exhibition Place and the General Manager/CNE with respect to the Food Building Rentals, be **amended** thereby deleting the third recommendation, and replacing the first two recommendations contained in subject report with the following two recommendations:

- (a) that all Food Building Rental Rates be increased by 1% for the 2000 CNE, 1% for the 2001 CNE, and 1% for the 2002 CNE; and
- (b) that the CNE continue to offer a maximum three-year contract to Food Building Exhibitors with all three-year contracts expiring at the conclusion of the 2002 CNE.

and the report, as amended, be **APPROVED**.

10. **NTC MANAGEMENT REPORT FOR NOVEMBER & DECEMBER 1999**

On motion duly made by Robert Bowman, seconded by Mario Giansante, and **CARRIED**, it was **RESOLVED** that Report 7 (a) and 7 (b) from the General Manager/NTC with respect to the NTC Management Reports for November and December 1999, be **RECEIVED**.

11. **2000 MOBILE VENDING PROGRAM**

On motion duly made by Robert Bowman, seconded by Jim Melvin and **CARRIED**, it was **RESOLVED** that Report No. 13 dated January 20, 2000 from the Director of Business Development with respect to the 2000 Mobile Vending Program be **amended**, thereby increasing the vendors licence fees by 1%, except for those licence fees already increased by 50% (ice cream vendors) and that the report, as amended, be **APPROVED**.

12. **CANADIAN BUREAU FOR THE ADVANCEMENT OF MUSIC**

The Chair introduced and welcomed Mrs. Nancy Manning of the Canadian Bureau for the Advancement of Music who provided the Board with a detailed presentation on the bureau's operation and present mandate.

Following the presentation the Board entered into a brief question and answer session in which the following resulted.

On motion duly made by Robert Bowman, seconded by John Downing, and **CARRIED**, it was **RESOLVED** that the Board **reconfirm** its approval of Report No. 15 dated October 17, 1999 from the Director of Business Development with respect to an agreement with the Canadian Bureau for the Advancement of Music for a period of one year; and **FURTHER** that, staff ensure that Exhibition Place is not liable for any property taxes on behalf of the Bureau.

13. **ERNIE'S ARCADE - COKE STAND SNACK BAR & RESTAURANT**

On motion duly made by Carole Kerbel, seconded by Robert Bowman, and **CARRIED**, it was **RESOLVED** that Report No. 11 dated January 19, 2000 from the Director of Business Development be **APPROVED**, thereby extending the current agreement with Ernie's Arcade to operate the Coke Stand Snack Bar and Restaurant to December 31, 2000 on the terms and conditions recommended in subject report which terms are similar to those in the 1998/99 agreement, and such other terms as required by the City Solicitor.

14. **OFFICIAL SUPPLIER AGREEMENT FOR AUDIO-VISUAL TECHNICAL PRODUCTION SERVICES & EQUIPMENT RENTALS**

On motion duly made by Carole Kerbel seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that Report No. 10 dated January 18, 2000 from the Interim General Manager be **APPROVED**, thereby authorizing an agreement with Parallel Production Services as the official supplier of audio-visual technical services and equipment rentals generally on the terms and conditions set out in subject report or such other terms and conditions satisfactory to the City Solicitor.

15. **2008 OLYMPIC BID FACILITIES AT EXHIBITION PLACE**

The Chair welcomed and introduced Messrs. Bill Longden and Peter Overton from Marshall Macklin Monaghan, and Doug Hamilton, Chair/Sports Committee, Toronto Olympic Bid Corporation who gave a detailed presentation on the 2008 Olympic Bid.

Mario Giansante excused himself from the meeting at 9:55 a.m.

Following the presentation the Board entered into a brief question and answer session.

16. **SPONSORSHIP CONSULTING SERVICES**

On motion duly made by Robert Bowman, seconded by Sean Webster, and **CARRIED**, it was **RESOLVED** that Report No. 19, which was distributed at the meeting, dated January 26, 2000 from the Interim General Manager/Exhibition Place and the General Manager/CNE with respect to Sponsorship Consulting Services be **APPROVED**:

- (a) subject to successful reference checks the Board of Governors and the CNEA enter into an agreement with Trillium Wilkinson Group to provide sponsorship consulting services to the Board (including the NTC) and the CNEA on the terms and conditions set out in subject report and such other terms and conditions satisfactory to the City Solicitor and the Solicitor for the CNEA; and
- (b) thereby appointing Carole Kerbel, as Chair, and Sean Webster representing the Board, and Fred Finlayson and Deborah Woodman representing the CNEA to the joint committee noted in subject report to work with staff from Exhibition Place, CNEA and NTC Programs and Trillium in developing a long-term strategy for sponsorship.

17. **DELIVERY OF IN-HOUSE ELECTRICAL SERVICES**

On motion duly made by Carole Kerbel, seconded by Robert Bowman, and **CARRIED**, it was **RESOLVED** that Report No. 9 dated January 19, 2000 from the Interim General Manager with respect to the Delivery of In-House Electrical Services, be **RECEIVED**; and **FURTHER** that, staff submit monthly updates on the status of this issue; and **FURTHER**, staff provide a report on comparatives of electrical services with other facilities.

18. **DATE OF NEXT MEETING**

The next meeting of the Board of Governors is scheduled to be held on **Friday, February 25, 2000 at 8:30 a.m.**

19. **RESOLUTION RE ABSENTEESIM**

On motion duly made by Sean Webster, seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that Rob Davis and David Miller having informed the office of the Corporate Secretariat of their unavailability to attend this meeting of the Board, be **EXCUSED**.

20. **RESOLUTION RE CLOSED SESSION**

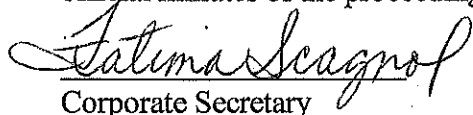
On motion duly made by Robert Bowman, seconded by Carole Kerbel, and **CARRIED**, it was **RESOLVED** that the Board of Governors go into closed session for the purposes of dealing with a personnel issue.

The members of the Board (Joe Pantalone, Chair, Robert Bowman, John Downing, Fernando Do Rio, Carole Kerbel, Chris Korwin-Kuczynski, Jim Melvin, Sam Sniderman, Sean Webster, Deborah Woodman) reconvened in public session at 11:10 a.m. with nothing to report.

ADJOURNMENT

There being no further business, the Board adjourned the meeting at 11:10 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)


Corporate Secretary

Chair

VERIFIED at a meeting of the Board of Governors of Exhibition Place held on the ____ day of _____, 2000.

Chair

