

EXHIBITION PLACE

May 18, 2000

To: The Board of Governors of Exhibition Place

From: Fatima Scagnol
Corporate Secretary

Subject: Exhibit Wall Systems & Aisle Carpeting

Recommendation:

It is recommended that the Board of Governors concur with the recommendation of the Board of Directors of the CNEA with respect to entering into a two-year agreement (2000 and 2001) with GES Exposition Services (Canada) Ltd. for the supply, installation and removal of Exhibit Wall Systems and Aisle Carpeting, based on the terms and conditions outlined in the attached report from the General Manager of the CNEA dated May 17, 2000.

Background:

The attached report will be considered by the Board of Directors of the CNEA at its meeting scheduled for May 25, 2000. The recommendation of the CNEA Board will be reported orally by the Chair at the May 26th Board of Governors meeting.

Discussion:

Given that the term is beyond one year, the foregoing requires approval of the Board of Governors.

Conclusion:

This report recommends that the Board authorize a two-year agreement with GES Exposition Services (Canada) Ltd. for the supply, installation and removal of Exhibit Wall Systems and Aisle Carpeting.

Submitted by:

Fatima Scagnol
Corporate Secretary

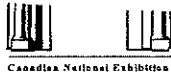
Reviewed by:

Dianne Young
General Manager and
Chief Executive Officer

att.



The foregoing report was reviewed by the Executive Committee at its meeting held May 18, 2000 and is recommended to the Board of Directors for APPROVAL.



Canadian National Exhibition

May 17, 2000

To: The Executive and Board of Directors
Canadian National Exhibition Association

From: David Bednar
General Manager

Subject: **Exhibit Wall Systems and Aisle Carpeting**

Recommendation:

This report is submitted for the approval of the Executive Committee and the Board of Directors.

It is recommended that the CNEA enter into a two year agreement with GES Exposition Services (Canada) Ltd. for the supply, installation and removal of Exhibit Wall Systems and Aisle Carpeting for the 2000 and 2001 Canadian National Exhibition.

Background/Discussion:

Contracted services for the supply, installation and removal of exhibit wall systems and aisle carpet are included within the overall budget for the 2000 annual CNE. These services and items are normally contracted out to a third party. In 1998 and 1999 GES Exposition Services (Canada) Ltd. was the successful proponent for the supply of these items and services.

Quotations were called by a Request for Quotation (RFQ) through the City of Toronto's Purchasing and Material Management Division for a display company to supply, install and remove Exhibit Wall Systems and Aisle Carpeting for the 2000 and 2001 Canadian National Exhibition. Sixteen companies were invited to bid on this work and one quotation has been submitted.

GES Exposition Services (Canada) Ltd. was the only company to submit a bid. GES has extensive experience in servicing the trade and consumer show industry in this capacity. Due to their past experience at the CNE, they have a clear understanding of the CNE's requirements and have been extremely efficient in providing this service to the Fair in the past.

The following chart outlines the prices quoted for each area defined in the RFQ.

Building	2000 Price	2001 Price
Queen Elizabeth Building (Arts, Crafts & Hobbies)	\$15,612.80	\$15,656.00
Better Living Centre (Sports Zone)	\$16,308.00	\$16,485.40
NTC Hall A (At Home Show)	\$53,237.60	\$53,791.60
NTC Hall B (International Pavilion)	\$90,388.00	\$90,954.50
NTC Hall D (Shoppers Market)	\$9,174.00	\$9,174.00
Total per Year	\$184,720.40	\$186,061.50

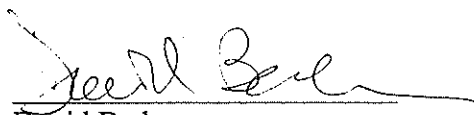
Conclusion:

This report recommends that an open service agreement with GES Exposition Services (Canada) Ltd. be established for \$184,720.40 in 2000 and \$186,061.50 in 2001 for the supply, installation and removal of Exhibit Wall Systems and Aisle Carpeting

Prepared by,

Respectfully submitted,

Virginia Ludy
Operations Manager



David Bednar
General Manager