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July 21, 2000

To: The Board of Governors of Exhibition Place

From: Business Development Committee

Subject: Long-term Development of the Ontario Government Building

Recommendations:

The Business Development Committee at its meeting of July 21, 2000, heard presentations from four proponents who responded to RFP #9155-00-7180 for the long-term development of the Ontario Government Building ("OGB") and recommended that the Board accept the proposal from the Liberty Entertainment Group ("Liberty") and further that staff report for consideration by the Board at its in camera session the terms and conditions contained in the Liberty proposal and any other such terms and conditions as required by the General Manager and the City Solicitor with respect to this development project.

Submitted by

Fatima Scagnol



July 20, 2000

Mr. Ken Jeffers
Chair
Caribbean Cultural Committee
138 Hamilton Street
Toronto, ON
M4M 2E1

Dear Mr. Jeffers,

It was a pleasure to meet with you and your colleagues – thank for you responding to our urgent letter of concern so promptly.

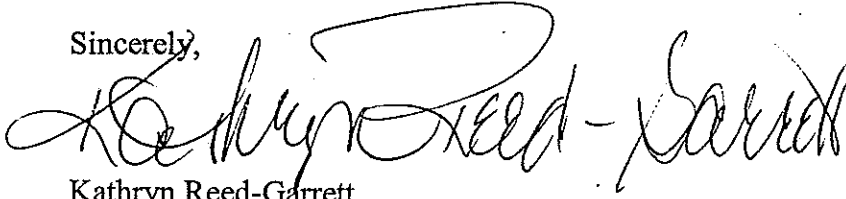
As stated in yesterday's meeting, and also at previous meetings, the Board only assumes an administration fee equal to 12% over and above the costs of labour and material – in addition to which we further reduce cleaning costs by 25% (all contained in your quote, dated February 2, 2000). That these costs were not received in time for your budget submission deadline of November is unfortunate – we would have requested that you confirm the details of this year's parade well in advance of November had we better understood your budget timelines.

Regardless, our estimate for your stated requirements cannot be further reduced. The only opportunity that we can see to reduce your costs is to reduce your requirements – for example, the cost to set-up the viewing area for paid admission is \$39,354.00 (taxes included) plus approximately 30% of the fencing cost of \$17,250.00, for a total of \$44,529.00 against your projected revenues of \$41,250.00 (for a paid capacity of 5,500 persons at your estimated average admission per person of \$7.50). It may make economic sense to eliminate this expense set-up and simply provide enough barriers to secure the parade route through the stadium site. This would reduce your costs at Exhibition Place from \$92,032.00 to approximately \$47,503.00.

With respect to your request to deputize the Board of Governors at their next meeting I regret that this meeting will be too late to assist with this matter, as the meeting is scheduled for July 27th and not July 21st as previously mentioned. This will be too late to impact this year's Parade. If you still wish to address the Board, you will need to send a letter immediately to the attention of our Corporate Secretariat, Fatima Scagnol to be included on the agenda. Otherwise, you will be able to attend the meeting but unable to address the Board.

Please contact Heather Moore at (416) 263-3607 as soon as possible to confirm any changes that you may have.

Sincerely,

A handwritten signature in black ink, appearing to read 'Kathryn Reed-Garrett', written in a cursive style.

Kathryn Reed-Garrett
Director, Business Development and Special Events

- cc. Councillor Joe Pantalone, Chair, Board of Directors, Exhibition Place
Dianne Young, General Manager, Exhibition Place
Ceta Ramkhalawansingh, Access and Equity, City of Toronto
Ron Rock, Access and Equity, City of Toronto
Herb Boland, Caribbean Cultural Committee
Wilbur Wright, Caribbean Cultural Committee
Fatima Scagnol, Corporate Secretariat, Exhibition Place
Brian Smith, Event Co-ordinator, Exhibition Place
Heather Moore, Special Events, Exhibition Place