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EXHIBITION PLACE

March 20, 2001

TO: The Board of Governors of Exhibition Place

FROM: Dianne Young
General Manager & CEO

SUBJECT: Agreement for Pest Control Services

Recommendation:

It is recommended that the Board enter into a service agreement with The Steritech Group Corporation ("Steritech") for provision of pest control services on the terms and conditions as contained in the RFQ or as required by the General Manager and City Solicitor.

Background:

In January 1, 1998 a request for quotation was awarded to PCO Services Inc. for the provision of pest control services for a three-year term from January 1, 1998 to December 31, 2000.

Discussion:

In December, 2000, Exhibition Place through the City of Toronto Purchasing Department issued an RFQ for provision of both interior and exterior pest control services at Exhibition Place and the National Trade Centre which include treatments for insects and rodent control. The RFQ was structured into five sections each addressing specific pest control requirements for the NTC, various buildings on the grounds, and the CNE period. Requirements to fulfill these specific sections predicated a level of service staff deemed necessary based on past experience in managing pest control on the grounds. Based on these requirements staff computed the total two year cost (excluding GST) for scheduled pest control services offered by the four bidders.

Four quotations were received based on a two year commitment from April 1, 2001 to March 31, 2003. The four proponents costing submissions for the two year period are as follows:

The Steritech Group Corporation	47,464.00
Apple Pest Management Inc.	53,406.00
PCO Services Inc.	53,889.00
Abell Pest Control Inc.	65,296.00

The proposed terms and conditions of the service agreement with the Board are as follows:

- (a) Term two years commencing April 1, 2001 and expiring March 31, 2003
- (b) Fees will be paid by the Board as set out under the terms and conditions contained in the request for quotations
- (c) Union Agreements: Steritech shall comply with all agreements in force between and Board and any union or association with respect to Exhibition Place
- (d) Assignment: The agreement between the Board and Steritech shall not be assigned by Steritech without the consent of the Board
- (e) Insurance/Indemnity: Steritech shall provide proof of insurance in a form and amount satisfactory to the Board and containing provisions including the Board, CNEA, O&Y-SMG Canada and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording. Insurance shall be primary before any insurance held by the additional insured and the Board shall be entitled to thirty days notice of any intention to cancel or not to renew the policy. Steritech shall indemnify the Board, the CNEA, O&Y-SMG Canada and the City of Toronto with respect to any and all liability arising from any damage or injury as a result of the negligent acts or omissions of Steritech, or its employees or any other person for whom it is in law responsible, in the supply and quality of the equipment
- (f) Other Terms: Such terms and conditions as contained in the Request for Quotations or as required by the General Manager and the City Solicitor.

Steritech is based in Milton, Ontario and has carried on business in pest control services since 1988 and presently supplies pest control services to the Metropolitan Convention Centre, Crown Plaza Hotel, BCE Place, Scotia Plaza and TD Centre.

Conclusion:

This report recommends that the Board enter into a service agreement with Steritech for provision of pest control services in accordance with this report, the terms of the RFQ and such other terms and conditions required by the General Manager and City Solicitor.

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Submitted By:


Dianne Young

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