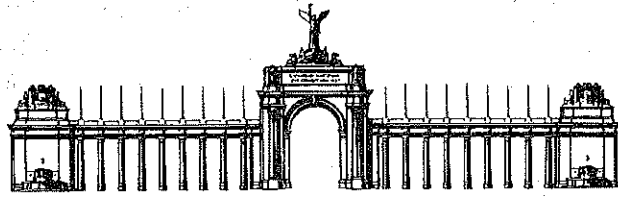


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EXHIBITION PLACE

July 17, 2001

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: **Equipment – Parking Control Equipment**
Project No. 00-0007-00710B
City Quotation No. 6811-01-3158

Recommendations:

It is recommended that the Board award contract No. 00-0007-00710B to Traf-Park of Bourcherville, Quebec, in the amount of \$191,113.00 for the parking control equipment of Exhibition Place (excluding GST). This being the only quotation received.

Background:

At its meeting of October 2000, the Board approved to purchase additional new parking related equipment up to a maximum of \$200,000 from the 2000 Capital Works Program.

Discussion:

Parking operations is a major revenue source for Exhibition Place. In 1999, with the demolition of Exhibition Stadium, over 580 additional parking spaces were created that are adjacent to the NTC which see intense use during the trade and consumer show season. In order to maximize efficiencies and revenues, the Board undertook an initiative in 2000 Capital Budget to invest in a computerized cash management system and new parking control equipment that is linked to and transmits transaction data to the database of the cash management system and an initial budget of \$150,000 was approved by the Board and City Council. Exhibition Place consulted with the Toronto Parking Authority on the most suitable equipment to be purchased for the site and made the initial equipment purchases and installation in early 2001. The purchases of this additional equipment recommended in this report completes that equipment necessary for automation of the major parking areas.

Quotation Requests for this additional equipment were sent to 18 parking control equipment companies through the City Purchasing Department. The equipment in this quotation includes additional fee computers, entry/exit terminals with credit card express, card express terminals equipped with proximity card and bar code card readers, barrier gates complete with vehicle

detector loops, proximity card terminals and bar code pass printer. The purchase of this equipment will complete the parking equipment requirements to fully computerize operations in the stadium site, Lot "L" (Press Lot) and Lot "J" which is used by Medieval Times and Liberty Entertainment Complex, as well as facilitate an automated pre-paid exhibitor pass program for trade and consumer show clients.

Bid value submitted for this RFQ is as follows:

<u>Bidder</u>	<u>Submitted Price</u>	<u>Recommended Contract Amt.</u>
Traf-Park of Ontario	\$191,113.00	\$191,113.00

The budget for this work from the 2000 Capital Works Budget for equipment purchase is \$200,000. The only quotation received at \$191,113.00 is therefore within budget. It is the recommendation of the Director of Business Development and the Manager of Capital Works that this quotation be awarded to Traf-Park in the said amount; this being the only quotation received.

This recommendation is contingent upon approval of the Toronto Commissioner of Finance and Treasurer for the Surety Company which will supply the bonding requirements and the Fair Wage Office to confirm that the recommended contractor and any sub-contractors maintain wage rates and working conditions in accordance with Toronto Worker's Rights requirements. The Treasurer has certified that financing can be provided under the updated Debt and Financial Obligation Limit and that it falls within corporate debt guidelines.

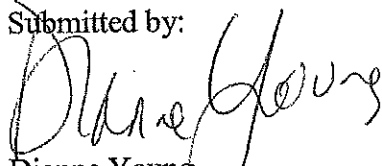
Conclusion:

This report recommends that the Board award the quotation No. 6811-01-3158 to Traf-Park of Ontario in the amount of \$191,113.00 for this Parking Control Equipment of Exhibition Place.

Contact:

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Submitted by:


Dianne Young
General Manager & CEO