

2

MINUTES

PUBLIC SESSION

THE BOARD OF GOVERNORS OF EXHIBITION PLACE

Friday, September 26, 2003

TABLE OF CONTENTS
MINUTES – PUBLIC SESSION
THE BOARD OF GOVERNORS OF EXHIBITION PLACE
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ITEM	PAGE
1. Minutes of Previous Meetings	1
2. Accounts Payable for July and August 2003	2
3. 2003 Capital Works Program September Progress Report.....	2
4. Capital Tenders for Automotive Building – Roof & Dispose of PCB's	2
5. Delegation Schedules Pursuant to By-Law No. 2-99	2
6. NTC Management Report – July and August 2003	2
7. 2004 Operating Budget	2
8. Letter of Intent with Ameresco Canada	3
9. Coliseum Arena Project – September Update	3
10. Updated Summary of Planning Workshop	3
11. Grant to Canada's Sports Hall of Fame	3
12. Ricoh Coliseum – Exhibition Place Suite Policy	3
13. Date of Next Meeting	3
14. Resolution Re Absenteeism	4
15. Resolution Re Closed Session	4
16. CNEA Accounts Receivable as at June 30, 2003.....	4
17. NTC Accounts Receivable as at July 31, 2003	4
18. NTC Accounts Receivable as at August 31, 2003	4
19. Molson Indy Event in 2004	4
20. RAWF Rental Agreement for 2003	5
21. Pay-for-Performance.....	5
22. IATSE Collective Agreement	5
23. Merit Increases for O&Y/SMG Employees	5
<u>New Business</u>	
24. Peacock Circus	5
25. Board of Governors' Appointments.....	5
26. Horticulture Building & Bandshell Restaurant.....	6
27. Toronto China Mart Proposal	6
28. Ricoh Coliseum – Community Hockey Program	6

MINUTES
THE BOARD OF GOVERNORS OF EXHIBITION PLACE
Fountain Dining Room- Queen Elizabeth Building - Exhibition Place
Friday, September 26, 2003 – 9:30 a.m.

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Queen Elizabeth Building on Friday, September 26, 2003.

PRESENT: Mario Silva, Chairman
John Downing, Doug Holyday, Chris Korwin-Kuczynski, Sherene Shaw,
Andre Tellier, Debbie Woodman

APOLOGIES: Fernando Do Rio, Gloria Lindsay Luby, Ron Moeser, Sam Sniderman, Sean Webster

ATTENDING: Dianne Young, General Manager & CEO/Exhibition Place
Fatima Scagnol, Corporate Secretary
Paul Egli, Director of Finance
Kathryn Reed-Garrett, Director/Business Development
Leo Lauro, Interim Director of Operations
Danny Chui, Manager/Capital Works
Sito Mungcal, Administrative Assistant/General Manager & CEO
David Bednar, General Manager/CNE
Ron Taylor, O&Y/SMG Canada
Arlene Campbell, O&Y/SMG Canada/General Manager/NTC
Hardat Persaud, Director of Finance/NTC
Ward Earle, Solicitor/City of Toronto

Mario Silva presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 9:30 a.m.

Before proceeding with the regular business of the meeting, the Chairman requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared.

1. **MINUTES OF PREVIOUS MEETINGS**

On motion duly made by Sherene Shaw, seconded by Debbie Woodman, and **CARRIED**, it was **RESOLVED** that the Minutes of Meeting of the Board of Governors held on August 25, 2003, be **VERIFIED** in the form distributed to the members.

CONSIDERATION OF REPORTS

The Chairman proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda. The Board concurred with the following proposal.

2. **ACCOUNTS PAYABLE FOR JULY & AUGUST 2003**

Upon the question of the adoption of Report Nos. 2(a) and 5(b) dated September 12, 2003 from the General Manager & CEO entitled "Accounts Payable for July and August 2003", they were received for **INFORMATION**.

3. **2003 CAPITAL WORKS PROGRAM SEPTEMBER PROGRESS REPORT**

Upon the question of the adoption of Report No. 3 dated September 10, 2003 from the General Manager & CEO entitled "2003 Capital Works Program September Progress Report", it was received for **INFORMATION**.

4. **CAPITAL TENDERS**

(a) Upon the question of the adoption of Report No. 4(a) dated September 12, 2003 from the General Manager & CEO entitled "Tender for Automotive Building – Replace Flat Roof", it was **APPROVED**.

(b) Upon the question of the adoption of Report No. 4(b) dated September 12, 2003 from the General Manager & CEO entitled "Tender for Equipment – Replace & Dispose of PCB Transformers", it was **APPROVED**.

5. **DELEGATION SCHEDULES PURSUANT TO BY-LAW NO. 2-99**

Upon the question of the adoption of Report No. 5 dated September 11, 2003 from the General Manager & CEO entitled "Delegation of Schedules Pursuant to By-Law No. 2-99", it was received for **INFORMATION**.

6. **NTC MANAGEMENT REPORT – JULY & AUGUST 2003**

Upon the question of the adoption of Report No. 6 dated 2003 from the General Manager/NTC entitled "NTC Management Report – July 31 and August 31, 2003", it was received for **INFORMATION**.

7. **2004 OPERATING BUDGET**

(a) Upon the question of the adoption of Report No. 11 (a) dated September 19, 2003 from the Finance Committee entitled "2004 Operating Budget", it was **APPROVED**.

(b) Upon the question of the adoption of Report no. 11 (b) dated September 19, 2003 from the Finance Committee entitled "2004 CNEA Operating Budget", it was received for **INFORMATION**.

8. **LETTER OF INTENT WITH AMERESCO CANADA**

Upon the question of the adoption of Report No. 12 dated September 19, 2003 from the General Manager & CEO entitled "**Letter of Intent with Ameresco Canada**", it was **APPROVED**.

The Chairman proposed that the Board give consideration to those reports held for discussion at the request of the members.

The Board concurred with the following proposal.

9. **COLISEUM ARENA PROJECT – SEPTEMBER UPDATE**

On motion duly made by Debbie Woodman, seconded by John Downing, and **CARRIED**, it was **RESOLVED** that point number 3 (Marketing for Hockey/Events/Sponsors) on page 2 of Report No. 9 dated September 19, 2003 from the General Manager & CEO with respect to the Coliseum Arena Project – September Update, be **amended**, thereby inserting "1,500 leads", and that the report, as amended be received for **INFORMATION**.

10. **UPDATED SUMMARY OF PLANNING WORKSHOP**

On motion duly made by Andre Tellier, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that Report No. 7 dated September 26, 2003 from the General Manager & CEO with respect to the Updated Summary of the Planning Workshop, be received for **INFORMATION**.

11. **GRANT TO CANADA'S SPORTS HALL OF FAME**

On motion duly made by John Downing, seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that Report No. 8 dated September 9, 2003 from the General Manager & CEO be **APPROVED**, thereby authorizing a grant to the Canada's Sports Hall of Fame for the year 2004 in the amount of \$53,200 (less a deduction for utilities of \$18,700).

12. **RICOH COLISEUM – EXHIBITION PLACE SUITE POLICY**

On motion duly made by Chris Korwin-Kuczynski, seconded by Sherene Shaw, and **CARRIED**, it was **RESOLVED** that Report No. 10 dated September 15, 2003 from the General Manager & CEO be **APPROVED**, thereby authorizing the Ricoh Coliseum Suite Policy as appended to subject report and the funding of \$21,000 to the 2004 Operating Budget.

13. **DATE OF NEXT MEETING**

The next meeting of the Board is scheduled for **Friday, November 28, 2003 at 9:30 a.m.**

14. **RESOLUTION RE ABSENTEEISM**

On motion duly made by Chris Korwin-Kuczynski, seconded by John Downing, and **CARRIED**, it was **RESOLVED** that Fernando Do Rio, Gloria Lindsay Luby, Ron Moeser, Sam Sniderman and Sean Webster having notified the Corporate Secretary of their unavailability to attend this meeting of the Board, be **EXCUSED**.

15. **RESOLUTION RE CLOSED SESSION**

On motion duly made by Sherene Shaw, seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that the Board go into Closed Session for the purposes of dealing with items of a proprietary, personnel and of a contractual nature.

The Board members (Mario Silva/Chairman, John Downing, Doug Holyday, Chris Korwin-Kuczynski, Sherene Shaw, Andre Tellier and Debbie Woodman) reconvened in public session at 10:00 a.m. and concurred with the following.

16. **CNEA ACCOUNTS RECEIVABLE AS AT JUNE 30, 2003**

On motion duly made by John Downing, seconded by Debbie Woodman, and **CARRIED**, it was **RESOLVED** that in In-Camera Report No. 17 dated September 10, 2003 from the General Manager & CEO with respect to the Accounts Receivable as at June 30, 2003 for the CNEA, be received for **INFORMATION**.

17. **NTC ACCOUNTS RECEIVABLE - AS AT JULY 31, 2003**

On motion duly made by John Downing, seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 18 dated August 12, 2003 from the General Manager/NTC with respect to the NTC Accounts as at July 31, 2003, be received for **INFORMATION**.

18. **NTC ACCOUNTS RECEIVABLE - AS AT AUGUST 31, 2003**

On motion duly made by John Downing, seconded by Debbie Woodman, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 19 dated September 15, 2003 from the General Manager/NTC with respect to the NTC Accounts as at August 31, 2003, be received for **INFORMATION**.

19. **MOLSON INDY EVENT IN 2004**

On motion duly made by Doug Holyday, seconded by Sherene Shaw, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 20 dated September 19, 2003 from the General Manager & CEO with respect to the Molson Indy Event in 2004, be received for **INFORMATION**.

20. **ROYAL AGRICULTURAL WINTER FAIR – RENTAL AGREEMENT FOR 2003**

On motion duly made by Andre Tellier, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that the recommendation outlined In-Camera Report No. 21 dated September 26, 2003 from the Finance & Audit Committee with respect to the Royal Agricultural Winter Fair Rental Agreement for 2003 be **APPROVED**.

21. **PAY-FOR-PERFORMANCE**

On motion duly made by John Downing, seconded by Chris Korwin-Kuczynski, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 22 dated September 16, 2003 from the General Manager & CEO with respect to the Pay-for-Performance process, be received for **INFORMATION**.

22. **INTERNATIONAL ALLIANCE OF THEATRICAL STAGE EMPLOYEES & MOVING PICTURE MACHINE OPERATORS OF THE UNITED STATES AND CANADA – LOCAL 58 COLLECTIVE AGREEMENT**

On motion duly made by Doug Holyday, seconded by John Downing, and **CARRIED**, it was **RESOLVED** that In-Camera Report No. 23 dated September 23, 2003 from the General Manager & CEO, which was distributed at the meeting, be **APPROVED**, thereby authorizing the Memorandum of Settlement with I.A.T.S.E. Local 58 effective January 1, 2003 to December 31, 2005; and **FURTHER** that, the General Manager & CEO, Dianne Young, be applauded for her finalizing this agreement.

23. **MERIT INCREASES FOR O&Y/SMG EMPLOYEES**

On motion duly made by Andre Tellier, seconded by Doug Holyday, and **CARRIED**, it was **RESOLVED** that the recommendation outlined in In-Camera Report No. 24 dated September 25, 2003 from the General Manager & CEO, which was distributed at the meeting, with respect to Merit Increases for O&Y/SMG Employees be **APPROVED**.

NEW BUSINESS

24. **PEACOCK CIRCUS**

The Board entered into a brief discussion with respect to the past performance and future performance of the Peacock Circus and adopted a motion to request that the principals of Peacock Circus be invited to the November Board meeting to provide a presentation on the details of the next production and the marketing plan for the next production.

Sherene Shaw excused herself from the meeting

25. **BOARD OF GOVERNORS' APPOINTMENTS**

The Chairman confirmed that the current City of Toronto appointments to the Board remain in place until their successors are appointed.

26. **HORTICULTURE BUILDING & BANDSHELL RESTAURANT**

In response to a question from Andre Tellier with respect to when the proponents take over the Horticulture Building and Bandshell Restaurant, the General Manager & CEO responded that:

- (a) the proponents for the Horticulture Building take possession in November after the 2003 Screemers event; and
- (b) the lease for Bandshell Restaurant was sent to the proponent in July, however, he was out of the country and the Board only received comments to the lease last week and is in the process of reviewing these comments, hence at this point the possession date has not been finalized.

27. **TORONTO CHINA MART PROPOSAL**

The Board received for its information the lease terms as set out in the motion adopted by City Council at its meeting of September 25, 2003

It was moved by Councillor Joe Pantalone that the clause be struck out and referred by to the Board of Governors of Exhibition Place for further consideration and further discussion with the Chinese community; that the Board of Governors of Exhibition Place and the CNEA be requested to develop and submit to City Council within six months, through the Economic Development and Parks Committee, a plan on future space requirements for the CNE, to ensure its continuing future success; and that the Commissioner of Economic Development, Culture and Tourism be involved in finding a suitable location for the China Trademart in the City of Toronto.

As the lease terms in the Letter Agreement between the Board and Toronto China Mart required approval of Council and as Council did not approve the lease terms, the Chairman of the Board requested direction from the Board.

On motion duly made by Chris Korwin-Kuczynski, seconded by John Downing, and **CARRIED** it was **RESOLVED** that:

- (a) Given that City Council did not approve of entering into a Letter Agreement with Toronto China Mart for the Queen Elizabeth Hall, the General Manager & CEO advise the Toronto China Mart proponent that the Board will not be proceeding with this proposal at this time;
- (b) Request the General Manager & CEO to work with the Economic Development Division of the City of Toronto and with the proponent to find an alternative location for the Toronto China Mart project in the City; and
- (c) If on the finalization of the review of the 1998 Exhibition Place Development & Concept Plan to be completed in the next six months, the Board determines to proceed with alternative uses for the Queen Elizabeth Hall, the Board will inform the proponent of this decision.

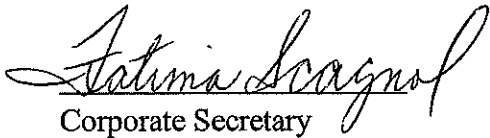
28. **RICOH COLISEUM – COMMUNITY HOCKEY PROGRAM**

Councillor Chris Korwin-Kuczynski reminded staff that a meeting between Councillor Doug Holyday and himself and CRC be coordinated to develop a Community Hockey Program wherein “ice time” would be made available to communities. The General Manager/NTC noted that this meeting will be coordinated by O&Y/SMG with CRC.

ADJOURNMENT

There being no further business, the Chairman adjourned the meeting at 10:45 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)



Corporate Secretary

Chairman

VERIFIED at a meeting of the Board of Governors of Exhibition Place held on the ____ day of _____, 2003.

Chairman

