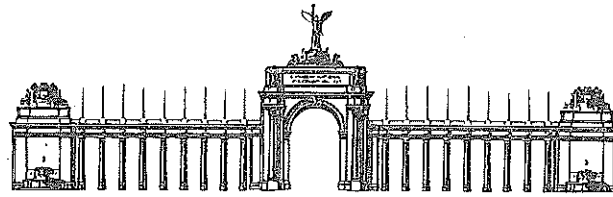


12B



EXHIBITION PLACE

November 14, 2003

To: The Board of Governors of Exhibition Place

From: Dianne Young
General Manager & CEO

Subject: **REQUEST FOR QUOTATION - EQUIPMENT**
Replace Radio System
Contract No. 03-0037-33713; Quotation No. 2104-03-3384

Recommendation(s):

It is recommended that the Board award Contract No. 03-0037-33713 to Mobile Business Communications Inc. of Toronto, Ontario in the total amount of \$165,249.41 excluding G.S.T., this being the lowest quotation received.

Background:

The Board approved a budget of \$170,000 last year as part of the 2003 Capital Works Program for replacement of the radio system.

Discussion:

To meet the growing demand for increased radio usage and to allow more radios to operate, Industry Canada is decreasing the frequency bandwidth assigned to each radio license holder. The present permissible bandwidth of 30 KHz is being reduced to 15 KHz effective January 1, 2004. The current radio system used by Security and other Exhibition Place personnel is an old technology and is not capable, nor can be modified to operate in the narrower frequency band. The radio system is needed for communicating throughout the grounds and buildings of Exhibition Place and must be replaced with equipment that meets the licensing requirements. Industry Canada can revoke the licenses for Exhibition Place if we do not comply with this regulation changing 2004. This project is to purchase all the necessary infrastructure and equipment such as repeaters, controllers, antenna, etc. along with 130 radios complete with chargers to comply with this legislated change.

Request for Quotation for this work was issued through the City of Toronto Purchasing Department in the middle of September. Two (2) quotations were received on the closing time on November 10, 2003. These price submissions, excluding GST, are as follows:

<u>Tenderer</u>	<u>Submitted Tender Price</u>	<u>Recommended Contract Amt.</u>
Mobile Business Communication Inc.	\$ 165,249.41	\$ 178,562.99
Digital Mobile Systems	\$ 178,562.99	

The budget for this radio equipment replacement project is \$165,000 under the Capital Works Account No. 0037. The recommended low tender at \$165,249.41 is therefore, within budget.

Mobile Business Communications Inc. has been in business for over 27 years and an authorized dealer for Motorola products and has supplied service to Exhibition Place in the past. They provide dispatch solutions, trunked radio service and tower sites in the GTA and Golden Horseshoe regions. Clients include Casino Niagara, CN Tower and Skydome.

Given that the radio equipment is required by January 1, 2004 and that equipment delivery time needs 4-6 weeks, approval was received on November 14, 2003 from the Chair of the Board to proceed with the award to Mobile Business so that ordering of materials could begin immediately.

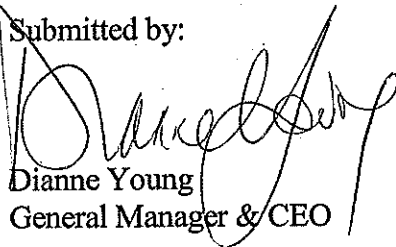
Conclusion:

This report recommends that the Board award this Quotation under Contract No. 03-0037-33713 to Mobile Business Communication Inc. in the amount of \$165,249.41.00, for this radio trunking system.

Contact:

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Submitted by:



Dianne Young
 General Manager & CEO