

**MINUTES**

**PUBLIC SESSION**

**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**

**Thursday, January 25, 2007**

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**MINUTES**  
**THE BOARD OF GOVERNORS OF EXHIBITION PLACE**  
**Fountain Dining Room- Queen Elizabeth Building - Exhibition Place**

**Thursday, January 25, 2007 – 10:00 a.m.**

The Board of Governors of Exhibition Place met in the Fountain Dining Room, Queen Elizabeth Building on Thursday, January 25, 2007.

**PRESENT:** Joe Pantalone, Deputy Mayor, City of Toronto/Chair, Board of Governors  
Maria Augimeri, Rene Foisy-Marquis, Mark Grimes, Knox Henry, Rocco Maragna, Jim McMillen, Gord Perks, John Weatherup, Debbie Woodman

**APOLIGIES:** Gloria Lindsay Luby, Andre Tellier Karl Wahl,

**ATTENDING:** Dianne Young, General Manager & Chief Executive Officer  
Fatima Scagnol, Corporate Secretary  
Hardat Persaud, Chief Financial Officer  
Ward Earle, City Legal/Solicitor  
Arlene Campbell, General Manager/Sales & Events  
Mark Goss, General Manager/Operations  
David Bednar, General Manager/CNEA  
Sandy Douglas, Director of Human Resources  
Sito Mungcal, Executive Assistant/Chief Financial Officer  
Rusty Barrese, 2<sup>nd</sup> Vice-President/CNEA (pending BOG Member)

Joe Pantalone, Chair presided and Fatima Scagnol acted as Secretary to the meeting. The meeting was called to order at 10:00 a.m.

Before proceeding with the regular business of the meeting, the Chair requested members to indicate the report on the public agenda wherein they have an interest, together with the nature of the interest. None were declared.

1. **MINUTES OF PREVIOUS MEETING**

On motion duly made by Gord Perks, seconded by Mark Grimes, and **CARRIED**, it was **RESOLVED** that the Minutes of Meeting of the Board of Governors held on December 15, 2006, be **VERIFIED** in the for distributed to the members.

**CONSIDERATION OF REPORTS**

The Chair proposed that the Board proceed through the reports on the agenda with members indicating those reports, by number, on which they wish to speak; that the Board then proceed with the adoption of the remaining reports; and then give consideration to those reports held for discussion at the request of the members, not necessarily in the order that they appear on the agenda.

2. **SOCCER STADIUM AT EXHIBITION PLACE – UPDATE #10**

Upon the question of the adoption of Report No. 4 dated January 9, 2007 from the Chief Executive Officer entitled “**Soccer Stadium at Exhibition Place – Update #10**”, it was received for **INFORMATION**.

3. **PERSONNEL MATTER – APPOINTMENT OF CHIEF FINANCIAL OFFICER**

Upon the question of the adoption of In-Camera Report No. 9 dated January 10, 2007 from the Chief Executive Officer entitled “**Personnel Matter – Appointment of Chief Financial Officer**”, it was **APPROVED**.

The Chair proposed that the Board give consideration to those reports held for discussion at the request of the members. The Board concurred with the following:

4. **ACCOUNTS PAYABLE – DECEMBER 2006**

On motion duly made by Rene-Foisy Marquis, seconded by Gord Perks, and **CARRIED**, it was **RESOLVED** that Report No. 2 dated January 10, 2007 with respect to the Accounts Payable for December 2006, be received for **INFORMATION**.

5. **DIRECT ENERGY CENTRE MANAGEMENT REPORT – DECEMBER 31/06**

On motion duly made by Rene Foisy-Marquis, seconded by Gord Perks, and **CARRIED**, it was **RESOLVED** that Report No. 3 dated December 31, 2006 from the General Manager/Sales & Marketing with respect to the Direct Energy Centre Management Report for December 31, 2006, be received for **INFORMATION**.

6. **MEDIEVAL TIMES SUBLEASE**

On motion duly made by Rene Foisy-Marquis, seconded by Knox Henry, and **CARRIED**, it was **RESOLVED** that Report No. 5 dated January 12, 2007 from the Chief Executive Officer, be **APPROVED**, thereby authorizing Medieval Times to sublease part of the Leased Property to Liberty Entertainment Group for the purpose of storage, subject to review of the sublease by the City Solicitor and any amendments requested by the City Solicitor.

7. **FINANCIAL CONTROL BY-LAW NO. 2-07**

On motion duly made by Rene Foisy-Marquis, seconded by John Weatherup, and **CARRIED**, it was **RESOLVED** that Report No. 6 dated January 15, 2007 from the Chief Executive Officer, be **APPROVED**, thereby enacting the Financial Control By-Law No. 2-07 attached to subject report.

8. **DELEGATION SCHEDULES PURSUANT TO BY-LAW NO. 2-07**

On motion duly made by Rene Foisy-Marquis, seconded by Maria Augimeri, and **CARRIED**, it was **RESOLVED** that the Exhibition Place Program Schedule-Official

Entertainment/Business Meetings be **amended**, thereby replacing the word "full" with the dollar figure of \$10,000, and that Report No. 7 dated January 10, 2007 from the Chief Executive Officer, as amended, be **APPROVED**, thereby authorizing the Delegation of Schedules Pursuant By-Law No. 2-07.

9. **RESOLUTION RE CLOSED SESSION**

On motion duly made by Mark Grimes, seconded by Rene Foisy-Marquis, and **CARRIED**, it was **RESOLVED** that the Board go into Closed Session for the purposes of dealing with items of a proprietary, personnel and of a contractual nature.

The Board members (Joe Pantalone/Chair, Maria Augimeri, Rene Foisy-Marquis, Mark Grimes, Knox Henry, Rocco Maragna, Jim McMillen, Gord Perks, John Weatherup and Debbie Woodman) reconvened in public session at 10:35 a.m. and concurred with the following proposal.

10. **DIRECT ENERGY CENTRE – ACCOUNTS RECEIVABLE – DEC. 31/06**

On motion duly made by Rene Foisy-Marquis, seconded by Rocco Maragna, and **CARRIED**, it was **RESOLVED** that the In-Camera Report No. 8 dated January 15, 2007 from the General Manager/Sales & Marketing with respect to the Accounts Receivable for the Direct Energy Centre as of December 31, 2006, be received for **INFORMATION**. This report remains confidential in its entirety, in accordance with the provisions of the Municipal Act, 2001, as it contains information pertaining to the security of the property of the Board.

11. **AGREEMENT FOR SPONSORSHIP CONSULTING SERVICES**

On motion duly made by Rocco Maragna, seconded by John Weatherup, and **CARRIED**, it was **RESOLVED** that the recommendations in the confidential report (January 12, 2007) from the Chief Executive Officer (Item No. 10) be **APPROVED**. The following staff recommendations contained in the Recommendations Section of the report are now public, and the balance of the report remains confidential, in accordance with the provisions of the Municipal Act, 2001, as it contains information pertaining to the security of the property of the Board:

"It is recommended that the Board approve of:

- (a) A further agreement with Wakeham & Associates Marketing Inc. for eleven months commencing February 1, 2007 and expiring on December 31, 2007 for sponsorship consulting services related solely to the naming of the proposed conference centre in the Automotive Building on the terms and conditions set out in this report including a right of early termination and such other terms and conditions satisfactory to the CEO and the City Solicitor;
- (b) Negotiate terms and conditions of an agreement with Eamonn O'Loughlin to provide sponsorship consulting services for Exhibition Place including the Direct Energy Centre (save and except for any naming rights sponsorship) throughout 2007; and,

(c) Exhibition Place staff assess and develop, if feasible, an implementation plan with respect to all of the recommendations noted in the Wakeham & Associates Marketing Inc. report.”

12. **DATE OF NEXT MEETING**

The next meeting of the Board is scheduled to be held on **Friday, March 2, 2007 at 8:30 a.m.**

13. **RESOLUTION RE ABSENTEEISM**

On motion duly made by Mark Grimes, seconded by Maria Augimeri, and **CARRIED**, it was **RESOLVED** that Gloria Lindsay Luby, Karl Wahl and Andre Tellier having notified the Corporate Secretary of their unavailability to attend this meeting of the Board, be **EXCUSED**.

**OTHER BUSINESS**

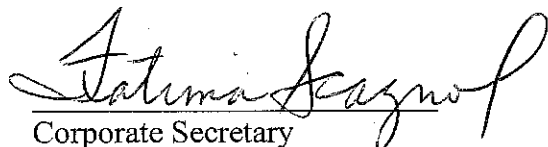
14. **STRATEGIC PLANNING MEETING**

On motion duly made by Mark Grimes, seconded by John Weatherup, and **CARRIED**, it was **RESOLVED** that a “Strategic Planning Meeting” be coordinated over the lunch hour following City Council’s Citizen Appointments to the Board which is expected in April/May.

**ADJOURNMENT**

There being no further business, the Chair adjourned the meeting at 10:45 a.m.

(Copies of the communications, reports and other documents referred to in the minutes of this meeting have been distributed to the members and copies thereof inserted as schedules to the official minutes of the proceedings of this meeting of the Board.)

  
Corporate Secretary

\_\_\_\_\_  
Chair

**VERIFIED** at a meeting of the Board of Governors of Exhibition Place held on the \_\_\_\_\_ day of \_\_\_\_\_, 2007.

\_\_\_\_\_  
Chair