



Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

Description:

For the installation and programming of CCTV and Access Control Security System equipment , all in accordance with terms and conditions, Exhibition Place Policies and City of Toronto Fair Wage Policies and Labour Trades Contractual Obligations in the Construction Industry.

**The quantities as shown in the quotation document are estimates, only. These quantities shall be used as a basis for comparison upon which the award of the contract will be made. These quantities are not guaranteed to be accurate and are furnished without any liability to Exhibition Place whether decreased or increased. Additional quantities may be required at the same prices, terms and conditions.*

Return this bid by one of the following submission methods:	
<input checked="" type="checkbox"/> E-Mail PREFERRED:	purchasing@explace.on.ca
<input type="checkbox"/> Sealed Envelope:	100 Princes' Blvd., Purchasing Office, Hall A, Toronto, ON M6K 3C3
Contact Person	
Buyer Name: Lynn Miller Phone Number: 416-263-3628	
Documentation Required Upon Award:	
Liability Insurance WSIB	
Non-Mandatory Site Meeting:	
Location: General Services Building, at Security Desk inside main entrance, 2 Manitoba Dr., Toronto, M6K 3C3 Date: Monday, October 21, 10:00 a.m.	
Samples and/or Literature Required: <input type="checkbox"/> Yes <input type="checkbox"/> No	

I/We acknowledge receipt of Addendum number _____ through _____ dated _____

SITE SURVEY – NON-MANDATORY SITE MEETING

Interested bidders are invited to visit the site location to familiarize themselves with all conditions that might affect their price prior to submitting their bid response. **See details above.** Firms submitting bids without visiting the site do so at their own risk. No allowances will be made for firms submitting bids who did not visit the site(s).

Company Name:

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

Address:				
Contact Name/Title:				
Contact Info:				
Work:		Cell:		Fax:
E-mail Address:				
Description:	Extended Price:			
Installation of CCTV and Access Control Security System equipment as described on Page 10	\$ CAD _____			
Delivery Time From Receipt Of Order:				
Invoices to be sent to:			Subtotal:	
Exhibition Place Accounts Payable 100 Princes' Blvd, Suite 1, Toronto, ON, M6K 3C3 or via email to: ajaniszewski@explace.on.ca			HST:	
			Grand Total:	
	NO BID			
REASON:				

Any discounts for prompt payment will be considered provided that the discount prompt payment is not earlier than 15 days from the receipt of invoice by the Exhibition Place Accounts Payable Division.

State Discount terms: _____

Where there is a discrepancy between the unit price and the extended price, the unit price shall prevail.

Bidders are expected to acknowledge receipt of Addendum/Addenda as indicated below. Addenda will be posted on the Exhibition Place website. All Bidders are deemed to have read and taken into account all addenda issued by Exhibition Place and must acknowledge receipt of all Addenda on the Quotation Request Form and Bidders who fail to complete this acknowledgement will be deemed to have received all posted addenda.

Bidders are required to review, understand and comply with all Exhibition Place Purchasing Policies and Procedures, which are available at www.explace.on.ca/procurement including Fair Wage and Labour Trade requirements www.toronto.ca/business-economy/doing-business-with-the-city/understand-the-procurement-process/fair-wage-office-policy/

I/We the undersigned offer to supply the above at the price and conditions hereon offered:



Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

Authorized Signature

Date

THIS FORM SHALL BE COMPLETED, PROPERLY SIGNED AND RECEIVED ON OR BEFORE
THE DATE AND TIME SPECIFIED OR YOUR BID WILL BE DECLARED NON-COMPLIANT.

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

Section 1: REQUEST FOR QUOTATIONS PROCESS TERMS AND CONDITIONS

1. Bidder's Responsibility

It shall be the responsibility of each Bidder:

- (a) to examine all the components of this Request for Quotations (RFQ), including all appendices, forms and addenda;
- (b) to become familiar and comply with all of the terms and conditions contained in this RFQ and the Exhibition Place Policies set out on the Exhibition Place website at www.explace.on.ca/procurement and the City of Toronto website at: www.toronto.ca/business-economy/doing-business-with-the-city/understand-the-procurement-process/purchasing-policies-legislation

The failure of any Bidder to receive or examine any document, form, addendum, or policy shall not relieve the Bidder of any obligation with respect to its Quotation or any purchase order issued based on the Bidder's Quotation.

2. Questions

All questions concerning this RFQ should be directed in writing to the Buyer as designated on the RFQ Form.

No other Exhibition Place representative, whether an official, agent or employee, is authorized to speak for Exhibition Place with respect to this RFQ, and any Bidder who uses any information, clarification or interpretation from any other representative does so entirely at the Bidder's own risk.

Not only shall Exhibition Place not be bound by any representation made by an unauthorized person, but any attempt by a Bidder to bypass the RFQ process may be grounds for rejection of its Quotation.

3. Addenda

Exhibition Place reserves the right to revise this RFQ up to the Closing Deadline. Any such revisions will be made by way of addenda. Addenda will be posted on the Exhibition Place website. All Bidders are deemed to have read and taken into account all addenda issued by Exhibition Place and must acknowledge receipt of all Addenda on the Quotation Request

Form and Bidders who fail to complete this acknowledgement will be deemed to have received all posted addenda.

4. Omissions, Discrepancies and Interpretations

A Bidder who finds omissions, discrepancies, ambiguities or conflicts in any of the RFQ documentation or who is in doubt as to the meaning or has a dispute respecting any part of the RFQ should notify Exhibition Place in writing not later than three days before the Closing Deadline. If Exhibition Place considers that a correction, explanation or interpretation is necessary or desirable, Exhibition Place will issue an Addendum as described in the article above titled Addenda. The decision and interpretation of Exhibition Place respecting any such disputes shall be final and binding, from which there is no appeal. No oral explanation or interpretation shall modify any of the requirements or provisions of the RFQ documents.

5. Incurred Costs

Exhibition Place will not be liable for, nor reimburse, any potential Bidder or Bidder, as the case may be, for costs incurred in the preparation and submission of any Quotations.

The rejection or non-acceptance of any or all Quotations shall not render Exhibition Place liable for any costs or damages to any Bidder that submits a Quotation.

6. Post-Submission Adjustments and Withdrawal of Quotations

No unilateral adjustments by Bidders to submitted Quotations will be permitted.

A Bidder may withdraw its Quotation prior to the Deadline any time by notifying Exhibition Place Representative designated in this RFQ in writing.

A Bidder who has withdrawn a Quotation may submit a new Quotation, but only in accordance with the terms of this RFQ.

After the Deadline each submitted Quotation shall be irrevocable and binding on Bidders until the time of contract award.

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

If Exhibition Place makes a request to a Bidder for clarification of its Quotation, the Bidder will provide a written response within 48 hours accordingly, unless otherwise indicated, which shall then form part of the Quotation.

If Exhibition Place makes a request to a Bidder for samples in relation to its Quotation, the Bidder will provide the sample to the requested location within 10 days accordingly, unless otherwise indicated, which shall then form part of the Quotation.

7. No Collusion

No Bidder may discuss or communicate about, directly or indirectly, the preparation or content of its Quotation with any other Bidder or the agent or representative of any other Bidder or prospective Bidder. If Exhibition Place discovers there has been a breach at any time, Exhibition Place reserves the right to disqualify the Quotation or terminate any ensuing contract.

8. Prohibition against Gratuities

No Bidder and no employee, agent or representative of the Bidder, may offer or give any gratuity in the form of entertainment, participation in social events, gifts or otherwise to any officer, director, agent, appointee or employee of Exhibition Place in connection with or arising from this RFQ, whether for the purpose of securing a contract or seeking favourable treatment in respect to the award or amendment of the contract or influencing the performance of the contract, including without restriction enforcement of performance standards, or expressing appreciation, or providing compensation, for the award of a contract or for performance of Exhibition Place's obligations thereunder or for conferring favours or being lenient, or in any other manner whatsoever.

If Exhibition Place determines that this article has been breached by or with respect to a Bidder, Exhibition Place may exclude its Quotation from consideration, or if a contract has already been entered into, may terminate it without incurring any liability.

9. Acceptance of Quotations

Exhibition Place shall not be obliged to accept any Quotation in response to this RFQ.

Exhibition Place may modify and/or cancel this RFQ prior to accepting any Quotation.

Quotations may be accepted or rejected in total or in part.

The lowest quoted price may not necessarily be accepted by Exhibition Place.

In determining which Quotation provides the best value to Exhibition Place, consideration may be given to the past performance of any Bidder.

Quotations which are incomplete, conditional or obscure or which contain additions not called for, erasures or alterations of any kind may be rejected.

Exhibition Place reserves the right to waive immaterial defects and minor irregularities in any Quotation.

Exhibition Place reserves the right to verify the validity of information submitted in the Quotation and may reject any Quotation where, in Exhibition Place's sole estimation, the contents appear to be incorrect, inaccurate or inappropriate.

Exhibition Place reserves the right to assess the ability of the Bidder to perform the contract and may reject any Quotation where, in Exhibition Place's sole estimation, the personnel and/or resources of the Bidder are insufficient.

If, in the opinion of Exhibition Place, any Bidder has underestimated the value of the goods and/or services to be provided as reflected in its submitted price/fee, Exhibition Place may reject its Quotation as unbalanced (i.e., not representative of the scope of the goods and/or services).

10. Currency

Unless otherwise stated herein, prices quoted are to be in Canadian dollars.

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

11. Tied Bids

In the event that Exhibition Place receives two or more Quotations identical in price, Exhibition Place reserves the right to select one of the tied Quotations by way of a coin toss (in the case of two identical bids), or lottery (in the case of more than two identical bids).

12. Mathematical Errors

In the event of mathematical errors found in the pricing pages, the unit prices quoted shall prevail. Extensions and totals will be corrected accordingly and adjustments resulting from the correction will be applied to the total bid price quoted.

13. Conflicts of Interest

In its Quotation, the Bidder must disclose to Exhibition Place any potential conflict of interest that might compromise the supply of goods or services contemplated by this RFQ. If such a conflict of interest does exist, Exhibition Place may, at its discretion, refuse to consider the Quotation.

The Bidder must also disclose whether it is aware of any Exhibition Place employee, Exhibition Place Board or Council member or member of a City agency, board or commission or employee thereof having a financial interest in the Bidder and the nature of that interest. If such an interest exists or arises prior to the award of any contract, Exhibition Place may, at its discretion, refuse to consider the Quotation or withhold the awarding of any contract to the Bidder until the matter is resolved to Exhibition Place's sole satisfaction.

Bidders are cautioned that the acceptance of their Quotation may preclude them from participating as a Bidder in subsequent projects where a conflict of interest may arise. The successful Bidder for this project may participate in subsequent/other Exhibition Place projects provided the successful Bidder has satisfied pre-qualification requirements of Exhibition Place, if any, and in the opinion of

Exhibition Place, no conflict of interest would adversely affect the performance and successful completion of an agreement by the successful Bidder.

14. Ownership and Confidentiality of Exhibition Place - Provided Data

All correspondence, documentation and information provided by Exhibition Place staff to any Bidder or prospective Bidder in connection with, or arising out of this RFQ, the Services or the acceptance of any Quotation:

- is and shall remain the property of Exhibition Place;
- must be treated by Bidders and prospective Bidders as confidential;
- must not be used for any purpose other than for replying to this RFQ, and for fulfillment of any related subsequent agreement.

15. Ownership and Disclosure of Quotation Documentation

The documentation comprising any Quotation submitted in response to this RFQ, along with all correspondence, documentation and information provided to Exhibition Place by any Bidder in connection with, or arising out of this RFQ, once received by Exhibition Place:

- Shall become the property of Exhibition Place and may be appended to the purchase order issued to the successful Bidder;
- Shall become subject to the Municipal Freedom of Information and Protection of Privacy Act ("MFIPPA"), and may be released, pursuant to that Act.

Because of MFIPPA, prospective Bidders are advised to identify in their Quotation material any scientific, technical, commercial, proprietary or similar confidential information, the disclosure of which could cause them injury.

Each Bidder's name and quoted price shall be made public. Quotations will be made available to members of

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

the Board of Governors of Exhibition Place on a confidential basis and may be released to members of the public pursuant to MFIPPA.

16. Intellectual Property Rights

Each Bidder warrants that the information contained in its Quotation does not infringe any intellectual property right of any third party and agrees to indemnify and save harmless Exhibition Place, its staff and its consultants, if any, against all claims, actions, suits and proceedings, including all costs incurred by Exhibition Place brought by any person in respect of the infringement or alleged infringement of any patent, copyright, trademark, or other intellectual property right in connection with their Quotation.

17. Failure or Default of Bidder

If the Bidder, for any reason, fails or defaults in respect of any matter or thing which is an obligation of the Bidder under the terms of the RFQ, Exhibition Place may:

- a) disqualify the Bidder from the RFQ and/or from competing for future tenders or RFQ issued by Exhibition Place for a period of one year; and
- b) Require the Bidder to pay Exhibition Place the difference between its Quotation and any other Quotation which Exhibition Place accepts, if the latter is for a greater amount and, in addition, to pay Exhibition Place any cost which Exhibition Place may incur by reason of the Bidder's failure or default.

18. Governing Law

This RFQ and any Quotation submitted in response to it and the process contemplated by this RFQ shall be governed by the laws of the Province of Ontario. Any dispute arising out of this RFQ or this RFQ process will be determined by a court of competent jurisdiction in the Province of Ontario.

Section 2: GENERAL CONTRACT TERMS AND CONDITIONS

In addition to any other terms and conditions

contained elsewhere in this RFQ, the following terms and conditions form part of any contract(s) entered into between Exhibition Place and any successful Bidder(s) (the "Vendor") and are deemed to be incorporated into any purchase order(s) issued in connection with this RFQ.

1. Compliance with Laws

The Vendor will be required to comply with all federal, provincial and municipal laws and regulations in providing the goods and services including, without limitation, the Occupational Health and Safety Act and the Workplace Safety and Insurance Act, 1997, or any successor legislation, as applicable, and to provide to Exhibition Place, upon request, periodic reports confirming such compliance.

2. Non-Exclusivity

The awarding of a contract to a Vendor shall not be a guarantee of exclusivity.

3. Confidentiality

The Vendor shall treat as confidential all information of any kind which comes to the attention of the Vendor in the course of providing the goods and services and shall not disseminate such information for any reason without the express written permission of Exhibition Place.

4. Indemnities

The Vendor shall indemnify and save harmless Exhibition Place, the Board of Governors, its officers, employees and agents from and against any losses, liens, charges, claims, demands, suits, proceedings, recoveries and judgments (including legal fees and costs) arising from or related to the Vendor's performance or non-performance of its obligations, including payment obligations of its approved subcontractors and suppliers and others, and including or breach of any confidentiality obligations under the contract or infringement, actual or alleged of any Canadian, American or other copyright, moral right, trade-mark,

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

patent, trade secret or other thing with respect to which a right in the nature of intellectual/industrial property exists.

5. No Assignment

The Vendor shall not assign any part of the contract nor any interest therein without the prior written consent of Exhibition Place, which consent shall not be reasonably withheld.

5. Sub-contractors

The Vendor shall be solely responsible for the payment of every sub-contractor employed, engaged, or retained by it for the purpose of assisting it in the performance of its obligations under the contract. The Vendor shall coordinate the provisions of the goods and services by its sub-contractors in a manner acceptable to Exhibition Place, and ensure that they comply with all the relevant requirements of the contract.

The Vendor shall be liable to Exhibition Place for all costs or damages arising from acts, omissions, negligence, or willful misconduct of its sub-contractors.

6. Personnel and Performance

The Vendor must make available appropriately skilled workers, consultants or subcontractors, as appropriate, and must be able to provide the necessary materials, tools, machinery and supplies to fulfill its obligations under the contract.

The Vendor shall be responsible for its own staff resources and for the staff resources of any sub-contractors and third-party service providers.

The Vendor will ensure that its personnel (including those of approved sub-contractors), when using any Exhibition Place buildings, premises, equipment, hardware or software shall comply with all security policies, regulations or directives relating to those buildings, premises, equipment, hardware or software.

Personnel assigned by the Vendor to provide the goods and services (including those of approved subcontractors) may, in the sole discretion Exhibition Place, be required to sign non-disclosure agreement(s) satisfactory to Exhibition Place.

7. Independent Contractor

The relationship of Exhibition Place and the Vendor is one of owner and independent contractor and not one of employer-employee. Neither is there any intention to create a partnership, joint venture or joint enterprise between the Vendor and Exhibition Place.

8. Warranties and Covenants

The Vendor represents, warrants and covenants to Exhibition Place (and acknowledges that Exhibition Place is relying thereon) that any deliverable resulting from or to be supplied or developed under the contract will be in accordance with Exhibition Place's functional and technical requirements (as set out in the RFQ) and, if applicable, will function or otherwise perform in accordance with such requirements.

9. Ownership of Project Documentations

All information, data, plans, specifications, reports, estimates, summaries, photographs and all other documentation prepared by the Vendor in the connection with the provision of the goods and services under the contract, whether they be in draft or final format, shall be the property of Exhibition Place.

10. Termination Provisions

Upon giving the Vendor not less than 30 days' prior written notice, Exhibition Place may, at any time and without cause, cancel the contract, in whole or in part. In the event of such cancellation, Exhibition Place shall not incur any liability to the Vendor apart from the payment for the goods, material, articles, equipment, work or services that have been satisfactorily delivered or performed by the Vendor at the time of cancellation.

Failure of the Vendor to perform its obligations under the contract shall entitle Exhibition Place to terminate the contract upon ten (10) calendar days' written notice to the Vendor if a breach which is remediable is not rectified in that time.

In the event of such termination, Exhibition Place shall not incur any liability to the Vendor, apart from the payment for the goods, material, articles, equipment,



Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

work or services that have been satisfactorily delivered or performed by the Vendor at the time of termination.

All rights and remedies of Exhibition Place for any breach of the Vendor's obligations under the contract shall be cumulative and not exclusive or mutually exclusive alternatives and may be exercised singularly, jointly or in combination and shall not be deemed to be in exclusion of any other rights or remedies available to Exhibition Place under the contract or otherwise at law.

No delay or omission by Exhibition Place in exercising any right or remedy shall operate as a waiver of them or of any other right or remedy, and no single or partial exercise of a right or remedy shall preclude any other or further exercise of them or the exercise of any other right or remedy.

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

Approx Qty	Description	Manufacturer
1	Enterprise NVR-AS 4000 RA100TB Windows, 12 disk RAID 6, 2U Rack Mount (up to 2000Mbps) plus Hardware ProSupport Plus	IndigoVision
6	Ultra 2K Surface Mount Fixed Dome, 3-9mm Lens	IndigoVision
7	HD Ultra Environmental Pendant PTZ, 30x Lens	IndigoVision
7	PTZ Wall Mount Bracket	IndigoVision
4	BX720 12MP Fisheye Camera, IR Illuminator, PoE	IndigoVision
7	BX420 HD Environmental Vandal Resistant Minidome Camera, Built-in IR, Standard Lens 2.7-12mm, Day/Night, PoE, Remote Zoom Focus	IndigoVision
5	BX620 4MP Bullet Camera, Built-in IR, Standard Lens 2.7-12mm, Day/Night, PoE, Remote Zoom/Focus	IndigoVision
5	BX620 Junction Box	IndigoVision
4	Pendant Vertical Pole Mount BX Range Panoramic	IndigoVision
17	9000 range or Ultra 1K/2K licenses per device	IndigoVision
29	12 months SUP for Enhanced Management Software	IndigoVision
12	ONVIF/Camera Gateway license per device	IndigoVision
6	RM Series Single Door Control Unit	Software House
1	R8 Eight Output Reader Bus Module	Software House
13	Recessed Door Contacts	Sentrol
10	Request to Exit Detector	Kantech
2	Door Interface Module	Camden
1	iSTAR Edge 2-reader, with enclosure 64MB RAM, 12/24 VDC input	Software House
2	iSTAR Edge 4-reader with enclosure and two RM-4 modules pre-mounted 64mb RAM, 12/24 VDC input	Software House
1	iSTAR Ultra SE, 8 readers, with enclosure, one Access Control Module II for up to 8 readers	Software House
3	iSTAR/Electric Strike Power Supply	Altronix
1	iSTAR Power Supply with Battery	Altronix
4	Fused Distribution Module	Altronix
6	RM4 Lock Relay	Altronix
5	APC Battery 12V 7ah	DSC
10	12 inch x 12 inch Door Controller enclosure with lock and key	DSC
10	27 Bit Indala Card Reader black FP3521A=/10251	Indala

NOTES:

- Vendor is responsible for the provision of all high reach equipment required to perform the installation.
- Vendor must provide valid certificate of safety inspection for all high reach equipment brought to the site.

Request for Quotation:	EPRFQ 2019-34980
Issue Date:	October 17, 2019
Closing Date:	October 28, 2019
Closing Time:	12:00 PM

Request for Quotation

- Vendor must provide individual certification of high-reach and specific reach equipment training for each installer attending and using the high reach equipment at the site to the Board representation forty-eight (48) hours in advance of attending the site for installation.
- Vendor must schedule the installation of equipment with the Board representative forty-eight (48) hours in advance with the Board representative understanding that installation during scheduled events/active use of the space may limit the availability to access the space.
- Vendor must include the cost of miscellaneous items such as connectors, fittings, rack accessories.
- Vendor must seek approval from the Board representative for any additional items required that may not be considered miscellaneous items.